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Elberta  
Peaches

Kelly Bros. Nurseries  
DANSVILLE, N.Y.

1914





#### DIGGING TREES BY HORSE POWER IN OUR NURSERY

In this way we secure all the fine, fibrous roots which are most essential to a first class tree. This method of digging trees we have found to be far superior to digging by spades or by steam power. In the former method it is impossible to get good roots and in digging by steam the tops and bodies of trees are often injured by the digger jumping out of the ground if a stone or other obstruction is encountered. On account of the great power used it is impossible to stop the digger instantly and right the machine and thus injury to the trees results. In digging with horses they are muzzled so that it is impossible for them to injure the trees in any way.

## To our Patrons and Friends



PRESENTING this carefully revised edition of our Wholesale Catalog for the Spring of 1914 we wish to thank our many customers and friends for their patronage and for the hundreds of unsolicited testimonial letters which we have received praising our trees, our manner of packing, our service to customers and our square dealings.

Our business during the past year has greatly exceeded our expectations. This we know was due to a great extent to your hearty co-operation in recommending our trees to your friends and neighbors. We appreciate this friendly interest on your part, and we wish to assure you that in filling your orders we will exercise the same care in the future as in the past, thus meriting a continuance of your patronage.

To you who have never dealt with us, we refer you to those whom we give as references in this catalog, or to any one whose letter of recommendation appears herein.

We know that healthy trees, free from disease and absolutely true to name are the only trees a nurseryman can deliver and remain long in business. We earnestly request your most searching inquiry as to our reputation in this respect.

We make no appeal to the unthinking, or those easily caught with fine phrases. All that we ask is your first order—then it will be up to us to retain your patronage.

We most cordially invite you to visit us and see our stock growing. We feel a pardonable pride in what we have accomplished in the twenty-eight years we have been in the nursery business and it would be a great pleasure for us to show you through our nurseries. We know that your visit here would be a most pleasant one for you and ourselves. However, if it is not convenient for you to visit us, send in your order and you may be certain that it will be filled to your entire satisfaction. We are always pleased to serve you whether your order is large or small.

## "You'll Never Regret Planting Kelly Trees"



# Important to Tree Buyers—Be Sure to Read this Page

## **Established for Twenty-eight Years**

In 1885 we started in the nursery business and each succeeding year our business has steadily grown larger. We began growing fruit trees on a small scale, gradually increasing our plantings until now we have one of the largest nurseries in the country. In the development of our business our watchword has always been "the best at the lowest possible price." We have always tried to serve our customers so well as to merit their entire confidence and commendation, and we have only to refer to our thousands of satisfied patrons throughout the United States and Canada to prove that we have succeeded in our endeavor. We know that it pays to produce good stock and believe that poor stock, or stock not true to name, is dear at any price—in fact, worthless, even as a gift. We have no agents and for this reason you can buy trees of us at a great saving as the agent's expenses and commission often add from 50% to 60% to the cost of stock.

### **Our Stock**

Our stock is the finest and best that can be grown. It is all high grade, well-rooted, mature and healthy. No San Jose Scale or Peach Yellows has ever been found in our nurseries. We grow every tree we offer for sale and thus we are able to guarantee it to be strictly true to name and free from all disease. We plant only the most select imported seedlings. These we plant in soil particularly adapted to the successful raising of nursery stock. Step by step, through the various stages of cultivation and propagation, we exercise the greatest care, with the result that when the trees are mature, we have the finest and best that can be produced.

If you want stock that is true to name, the only place to buy it is from the nurseryman who grows it, and not from dealers and agents who buy their stock here and there. It is self-evident that trees handled three or four times are often exposed to unfavorable conditions and thus injured. After trees have passed through so many hands, who knows what the varieties are? Our nurseries are regularly inspected by a New York State Inspector and a Certificate of Inspection has been issued to us. A copy of this certificate is attached to every order shipped by us.

No. 128

STATE OF NEW YORK

## DEPARTMENT OF AGRICULTURE

### **Certificate of Inspection of Nursery Stock**

This is to certify that the stock in the nursery of Kelly Bros., of Dansville, County of Livingston, State of New York, was duly examined in compliance with the provisions of Section 305 of the Agricultural Law, and was found to be apparently free from any contagious or infectious disease or diseases, or the San Jose scale, or other dangerously injurious insect pest or pests. This certificate expires September 1, 1914.

Dated, Albany, N. Y., Sept. 4, 1913.

CALVIN J. HUSON, Commissioner of Agriculture.

### **Our Equipment**

We have gradually increased our equipment until today we believe no other nursery in the country has better facilities for handling orders whether they are large or small. All of our employees are experienced and competent, many of them having been with us for years, thus grasping our ideas of how things should be done. This makes every detail of our large business work out smoothly and accurately. Our modern and up-to-date packing house contains fifteen thousand square feet of floor space and is absolutely frost proof. We have a private switch right to this packing house and thus there is no chance for our trees to be exposed or injured in any way.

### **Our Personal Supervision**

Each department from the planting, propagating and maturing of the trees to the selling through our catalog is in direct charge of a member of our firm. Following are the names of the members and the department to which each gives his attention: James A. Kelly, selection and planting of seedlings; Edward T. Kelly, selection of scions and budding; William F. Kelly, digging and grading of trees; Richard A. Kelly, selling through catalog and correspondence; Clement A. Kelly, packing and shipping of orders. It will readily be seen that in this way the best attention is given every branch of our business—better attention than could possibly be given by the most faithful and painstaking employees.

### **Our Guarantee**

We guarantee our stock to be free from San Jose scale, Peach Yellows and other injurious pests or diseases. We guarantee our stock to reach our customers in good condition. We guarantee that all trees and plants sent out shall be true to name as labeled, or should anything prove otherwise, we will refund the purchase price or replace with correct varieties. If there is any mistake on our part in regard to the stock you purchase from us, we want you to tell us about it, and we will adjust the matter to your entire satisfaction. Our interest in the stock we send to you does not cease when it leaves our hands. We believe that our satisfied customers are our best advertisements.

### **Our Prices**

It hardly seems necessary to say anything about the prices printed in this catalog, but there are so many poor trees, trees not true to name and affected in one way or another, being offered for sale by agents and irresponsible firms, that we feel compelled to ask our customers to consider quality and to remember that we sell nothing but the best. When one considers the permanent nature of the planting of nursery stock, whether it be fruit trees in a small home orchard, or whether it be on a large commercial scale, the first thought should be to select trees that are reliable and which are backed by a firm of a recognized standard and responsibility, and one that is established permanently. Trees procured from such a source are worth more to the planter than the trees he might purchase at a slightly smaller initial cost, but which are lacking in the guarantee of genuineness. We sell better trees for less money than any other nursery in the country.



## Order Early

As our orders are shipped in the rotation they are received, and as we cannot delay orders received first for orders coming later on, we advise the placing of orders early. If for any special reason it is necessary that an order be shipped on a specified date, make a note on the order and we will comply with the request if possible.

## Our Shipping Season

We pack and ship all winter to Southern states; our regular Spring packing and shipping season usually opens here about the first of March, and continues well into the month of May. The planting season is not regulated by any particular month or day, nor by the state of vegetation where the planting is to be done, but by the condition of the trees to be planted. Hence, trees can be sent with safety from Dansville, N. Y., to localities several degrees south, even if they do not arrive until the ordinary transplanting season in that locality is passed.

## How to Order

Make out your order carefully on the Order Sheet enclosed in this catalogue. Write the varieties plainly and set down the prices accurately. Specify clearly the grade and sizes of the trees desired. Indicate plainly how you want the stock shipped, whether by freight, express or mail. If by freight or express, give the name of your railroad station, also your own post office address. When specific instructions are not given we will use our own judgment.

## How to Remit

Remittances should be made by Post Office Money Order, Express Money Order, Draft on New York Bank or Registered Letter. We disclaim all responsibility unless remittances are made as above directed.

## Rates

We allow ten rates on lots of five or more of a kind, such as five apples, or five plums, and hundred rates on fifty or more. It does not matter of what varieties the lots are composed. If your order amounts to \$25.00 or more, you may select everything at the lowest rates quoted, both for fruit and ornamental stock.

## Terms

Cash with order except in large orders when satisfactory reference is given, and then the order must be accompanied by one-fourth cash, and shipment will be made C. O. D. For the benefit of customers who order early, but who do not care to spare all of the money when order is sent, would say, we will accept early orders accompanied by one-third cash and reserve the stock for you. Balance of the amount to be sent when stock is ordered shipped.



TWO YEAR OLD APPLE TREES

XXX	XX	X
6 to 7 Feet	5 to 6 Feet	4 to 5 Feet
$\frac{3}{4}$ and up	$\frac{5}{8}$ to $\frac{3}{4}$	$\frac{1}{2}$ to $\frac{3}{4}$

## Special Discount

We will allow a special discount of 8% on all cash orders amounting to \$4.00 and up that are received on or before March twentieth; after that date, 3% discount on cash orders of \$4.00 and up.

## Boxing and Packing Free

We box and pack all orders without charge. All orders are put up in boxes or bales which are lined with heavy paper to guard against stock drying out. The trees and plants are packed in moist excelsior and straw. This is expensive, but good packing pays—pays customers, pays us. We guarantee the arrival of stock in good condition.

## Freight and Express Rates

Do not be influenced by the story of the agent who says that the freight or express on your order will bring our price up as high as his. If you will consult your railroad agent you will find that the freight rates from Dansville to points east of the Mississippi, range from 20 to 40 cents per 100 pounds. First class trees will average about one pound each. Therefore, at the highest rate, 40 cents for 100 pounds, it means that you pay less than one-half cent per tree for freight. Nursery stock is carried by all express companies at a discount of twenty per cent from regular rates.

Misrepresentation of the cost of getting stock from us by freight or express is sometimes made by others. Remember, if you bought your stock delivered, or freight prepaid, the freight would be included in the purchase price. The cash discounts which we allow will, in many cases, more than cover your freight or express charges.

## Grading

We guarantee every tree to be up to the grade specified, or better. Many times trees are sold by height only. This, we believe, to be very misleading as we have seen trees which belonged to the second or third grade, (if graded by size or caliper) sold for first grade, as they had the required height. We grade and sell our trees both by height and caliper, and believe this to be the only way that gives entire satisfaction to the planter.





### **BUDDING A BLOCK OF THREE HUNDRED THOUSAND CHERRY TREES**

Budding is one of the most important operations of the nurseryman and requires skilled workmen

## **This Catalog is our only Salesman We Employ no Agents**

We could not afford to sell our stock as cheaply as we do if we employed agents whose salaries and commissions often add 50% to 60% to the cost of stock. This catalog is our only representative and in buying from it you save the agent's or middleman's large profit. It is not our policy, and we believe it is a waste of your time and ours, for us to explain the methods and practices of some other nurserymen; but we do ask you to not believe the story of the agent who says our trees cannot be first class when we offer them at such low figures. Rather should you be guided by the following taken from the Government Department of Agriculture, Bulletin No. 113:

*"If the farmer makes his purchase direct from the nurseryman, he will save the expense of the middleman or agent and is less liable to the mistakes and injuries that may occur through repeated handling."*

### **How We Correct Errors**

We exercise the utmost care in filling orders, striving to do a little more than we offer; yet in the press of business, errors sometimes occur, in which event we wish to be promptly notified of the fact, and will make such corrections as will be satisfactory. Please keep copy of all orders for comparison. We guarantee you entire satisfaction and believe our satisfied customers are our best advertisements.

### **Our Service to Our Customers**

If there is anything in our catalog that is not clear to any of our readers, or if there is any information wanted in connection with the selection of varieties suitable for your locality, or the planting or care of trees, do not hesitate to write us for it will be a pleasure for us to advise you fully and frankly.

### **Our References**

As to our responsibility and reliability we would ask our prospective customers to inquire of Dun's and Bradstreet's Commercial Agencies; Merchants & Farmers' National Bank, Dansville, N. Y.; The Citizens Bank of Dansville, N. Y., or any person whose letter appears in this catalog.

### **An Expression from Our Home People**

We, the undersigned, wish to say that we have known the Kelly Brothers for several years and have watched the steady increase in their business, until today they are one of the largest growers of fruit trees in Dansville.

We believe their success is due to their thorough knowledge of the business and their square dealing with their customers, and it is with pleasure that we recommend them to the planter and fruit grower.

WM. KRAMER, Pres. of Merchants & Farmers' National Bank  
J. M. EDWARDS, Cashier of Merchants & Farmers' National Bank  
F. A. OWEN, Pres. F. A. Owen Publishing Co.

All of Dansville, N. Y.





# Apple Trees



IT IS an established fact that of all fruits the apple is the most important. It has been rightly called the "King of Fruits." Unlike other fruits its period of ripening extends nearly throughout the year, and by judicious selection of varieties, an almost constant succession may be obtained. It is not a luxury, but a staple article of food, and the demand for good apples is increasing faster than the supply. Experienced and successful farmers and orchardists agree that there is more money in growing apples than in any other fruit, and that the orchard is the farm's greatest asset. If there is any kind of trees that we specialize in growing, it is the apple. We use the very best quality of imported French Apple Seedlings to propagate our apples on. We believe this to be of utmost importance in order that the trees may have a good foundation, be free from all disease and insure a healthy and permanent growth. We have discarded all varieties not profitable to the planter, and recommend the following varieties, giving a brief description of each.

## Wholesale Prices of all Varieties of Apple Trees

					EACH	TEN	HUNDRED
Largest Size	2 Year	6 to 7 Feet	3/4 and up	XXX	.22	\$2.00	\$15.00
Medium Size	2 Year	5 to 6 Feet	5/8 to 3/4	XX	.18	1.25	11.00
Smaller Size	2 Year	4 to 5 Feet	1/2 to 5/8	X	.13	1.00	8.00
Largest Size	1 Year	3 1/2 to 6 Feet		XXX	.15	1.20	10.00

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th. After that date 3% Discount on Cash Orders of \$4.00 and up.



APPLE TREES

XXX

XX

X

Note the abundance of fine fibrous roots.

## Summer Varieties

✓ **Early Harvest**—(Yellow Harvest.) Medium to large; pale yellow; beautiful; fine flavor. Tree moderate, erect grower, good bearer; excellent variety for both orchard and garden. Ripens in August.

✓ **Yellow Transparent**—Tree upright, and a very early and abundant bearer. Fruit of good size; skin clear white, turning to a pale yellow; flavor acid and very good. Ripens from ten days to two weeks earlier than Early Harvest. One of the most popular market varieties. Ripens in August.

✓ **Red Astrachan**—Tree hardy and good bearer. Fruit very handsome, large, round, nearly covered with deep crimson, overspread with thick bloom; juicy and good, though rather acid; one of the best of the summer varieties for cooking. The fruit usually sells for a good price in local market. Ripens in August.

✓ **Sweet Bough**—Large, pale yellow; sweet, tender and juicy. Tree a compact grower and abundant bearer. August.

## Autumn Varieties

✓ **Alexander**—An excellent apple for culinary use. Fruit large, firm, crisp, tender, juicy, mild sub-acid. Skin smooth, glossy, pale yellow to "orange yellow" entirely overspread with lively red stripes. Tree large, vigorous and hardy. Season September to November.

✓ **Duchess of Oldenburg**—Vigorous growth; Russian; large; striped; tender, juicy, sub-acid; good; regular and abundant bearer. One of the hardiest kinds known. Ripens in Sept.

✓ **Fall Pippin**—Very large; yellow, tender, juicy and rich. Tree a vigorous, free grower and fine bearer. An excellent baking apple. Ripens in October.

✓ **Fameuse**—(Snow Apple.) Hardy, medium size; deep crimson; flesh is snowy white, tender, melting and delicious. Tree vigorous with dark wood; one of the finest dessert fruits, and valuable for market. Ripens in Nov.

DEALING DIRECT WITH THE GROWER IS THE SURE WAY TO GET THE BEST STOCK AND SAVE MONEY





The Old Reliable Baldwin in Bearing

✓ **Maiden's Blush**—Of uniformly large size, smooth, round, beautifully flushed with red on creamy yellow ground; flesh tender, of pleasant but not high flavor. A good market sort because of its attractiveness and the tree's heavy crops. Ripens in September.

✓ **Pound Sweet** (Pumpkin Sweet)—A very large, round, yellow russet apple, very sweet and rich. Tree a vigorous, rapid, upright grower; valuable. Oct. and Nov.

✓ **Wealthy**—This beautiful, moderate sized, brilliant red apple is of fine quality, one of the best of its season; it is a relatively good keeper and owing to the hardiness of the tree, its adaptability to cold climates, and early bearing habits, it can be profitably planted as a filler. Season Oct. to Jan.

✓ **Gravenstein**—This is a large, handsome apple streaked and splashed with red over a strong yellow. The flesh is yellowish, firm, fine, crisp, tender, juicy and sub-acid. In quality it ranks very good to best. Sept. to Nov.

## Winter Varieties

✓ **Baldwin**—What the Bartlett pear is to pears the Baldwin is to apples for the Eastern and Middle States. No variety yields larger crops or bears shipment better, or is more attractive in color, size and shape than the Baldwin. It is esteemed as an eating apple, and for cooking. For a commercial orchard it can be relied upon. Large, bright red, crisp, juicy and rich; tree vigorous, upright and productive. In New England, New York, Ontario and Michigan, this is one of the most popular and profitable sorts for table or market. Keeps until April.

✓ **Ben Davis**—A popular apple in Southern New York, Pennsylvania and Ohio. Fruit is medium to large, of a bright, deep red color, or red striped over clear yellow. Has a thin, tough skin. The flesh is whitish, firm, juicy and sub-acid. It is one of the best keeping apples on the market today, lasting in cold storage until June or July.

## "You'll Never Regret Planting Kelly Trees"





## Winter Apples (Continued)

✓ **Northern Spy**—This variety ranks about third in commercial importance with the fruit growers of Pennsylvania, New York and Ohio, being surpassed by Baldwin and R. I. Greening. Fruit is large and very attractive, being of bright red color with a delicious bloom; flesh is very juicy, crisp, tender and excellent for dessert or culinary uses. Its fine reputation brings high prices in the market and the fruit is always in demand. The fruit is ready for use in November or December; keeps well in cold storage until April, or if more carefully handled, until May.

✓ **Stark**—Fruit fair, smooth, uniform and attractive. Large, striped, mild, sub-acid. Valuable as a keeper. A good variety for the commercial orchard because the tree is thrifty, hardy, healthy, a reliable cropper and very productive. Jan. to May.

✓ **Grimes' Golden**—Vigorous grower; large; golden yellow; juicy, sprightly sub-acid; very good. Keeps until April.

✓ **Gano**—Similar but superior to Ben Davis. It has all the good qualities in a higher degree, more brilliant coloring, runs more even in size, and keeps fully as late. The tree is vigorous and hardy; is a rapid grower; bears while young. Color bright red without stripes or blotches, and large and even in size. Keeps until March.

✓ **Jonathan**—A beautiful red apple, highly flavored and of excellent quality, being tender, juicy, spicy, and rich—a splendid family sort and highly profitable for market. Tree long-lived, productive, and an early bearer. Nov. to Apr.

✓ **King**—(King of Tompkins Co.) One of the largest red winter apples. It is of extraordinary size, beautiful in color, attractive, and always brings the highest market price. Its size, beauty and good flavor make it in great demand. Nov. to March.

✓ **McIntosh Red**—Medium size, nearly covered with dark red. Flesh white, fine, very tender, juicy and refreshing with attractive quince-like flavor. A good annual bearer. A very hardy variety, fruit of which is very attractive in appearance, of deep red color, good size, the flesh very tender and delicious. It is especially desirable for fancy trade. It comes into bearing young, yielding large crops of good fruit almost annually.

✓ **Pewaukee**—Tree spreading, round topped and vigorous. Fruit large, yellowish green, striped and shaded with dull red, overlaid with

a bluish bloom. Flesh yellowish, rather coarse grained, firm, juicy; flavor sub-acid. Keeps until March.

✓ **Mammoth Black Twig**—The tree is a strong grower, a regular and abundant bearer. A good winter apple. Deep red; sub-acid, very high flavored. Keeps until late Spring.

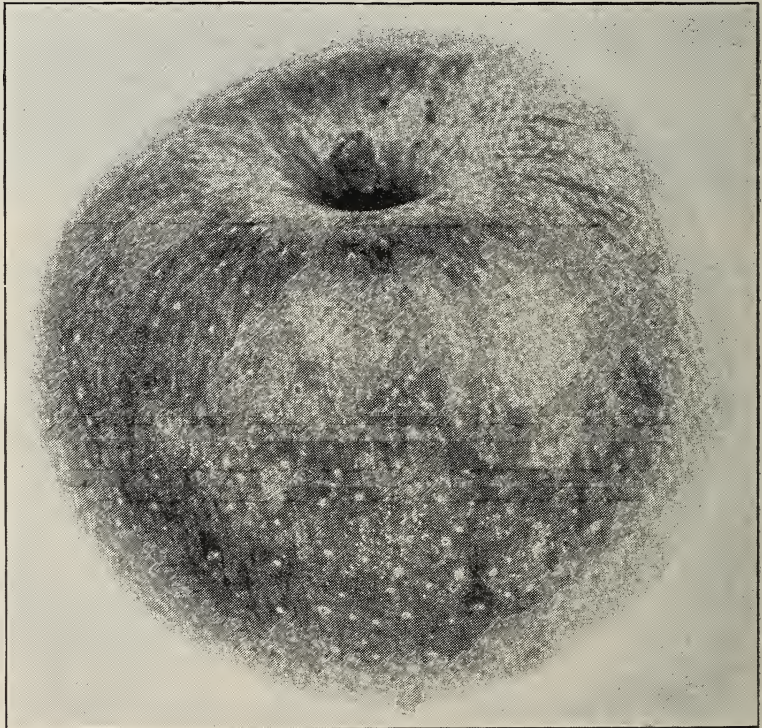
✓ **Northwestern Greening**—Tree a splendid, vigorous grower, quite hardy. Fruit large to very large; green, becoming yellowish green when ripe; flesh yellow, fine grained and firm; flavor a good sub-acid; very smooth and attractive; should be given plenty of room in the orchard to secure large, even fruit. Keeps until March.

✓ **Spitzenburg**—(Esopus.) Medium to large; deep red, high flavored; valuable for commercial purposes. November to April.

✓ **Tolman Sweet**—Medium, pale yellow, slightly tinged with red; firm, rich and very sweet; the most valuable baking apple; vigorous, hardy and productive. Keeps until April.

✓ **York Imperial**—This is a fine, hardy, large red, winter apple. It succeeds over a wide range of country. It comes into bearing at four years from planting, bears regularly and heavily. The foliage and fruit are remarkably free from scab. The fruit is of medium size, skin yellow and almost wholly covered with two shades of red, the darker one disposed in distinct stripes. Good shipper, bringing highest prices.

✓ **Hubbardston** (Nonesuch)—Free growth; large striped red and yellow; tender, juicy, rich, slightly sub-acid; very good. Keeps until January.



Northern Spy Apple

ONE ORDER IS ALL WE ASK. OUR GOODS WILL TAKE CARE OF THE FUTURE





# Direct from Grower to Planter



## ✓ Winter Apples (Continued)

✓ **Paragon**—Late keeper, large of good color and quality, very productive. Dec. to May.

✓ **Wagener**—(Red Winter Apple.) Wagener is one of the most beautiful winter apples ever grown. It is of the highest quality, the flesh being crisp, tender and aromatic. We know of no apple possessing greater beauty or of finer quality than the Wagener. It succeeds well East and West. Dec. to May.

✓ **Rhode Island Greening**—This large and superior winter apple is famous over a large extent of country, and is more highly prized for cooking and eating than any other variety. It is a good keeper but will keep better if picked early. This Greening is a beautiful yellow color when ripe, and is a most abundant yielder. March to April.

✓ **Stayman's Wine Sap**—Tree vigorous, hardy, spreading. An early bearer and very productive; fruit medium size, round, approaching conic; skin smooth, greenish yellow, splashed and striped with red and purple; flesh yellow, firm, tender, juicy, rich, sub-acid, aromatic, quality best. Splendid late keeper.

✓ **Wolf River**—Fruit is very large, some specimens weighing 27 ounces, flattened, conical, highly colored. An excellent cooking apple. Sept. to Dec.

✓ **Smokehouse**—A very pleasant flavored dessert apple. Tree a vigorous grower; healthy,



**Rhode Island Greening**

hardy and reliable cropper. Fruit of medium to large, uniform size and shape. Color yellow or greenish, mottled with rather dark red, sometimes deepening to a solid bright red. Oct. to Mar.

✓ **Seek-No-Further**—Medium to large; dull red color; flesh crisp, tender and juicy. November to February.

✓ **Yellow Belleflower**—Season, winter. A hardy apple of large size, a beautiful golden color, often with red blush; conical in shape.



Block of 250,000 Apple Trees Growing in Our Nurseries

## "You'll Never Regret Planting Kelly Trees"





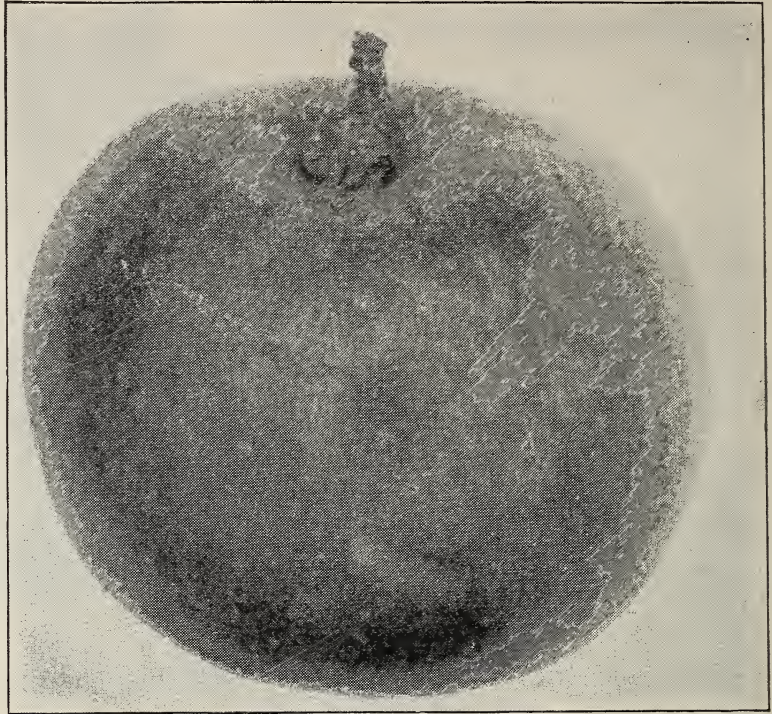
## Winter Apples (Continued)

✓ **Golden Russet**—Vigorous growth; medium; russet; crisp, juicy; mild sub-acid; hardy; very good; long keeper. Nov. to Apr.

✓ **Twenty Ounce**—Very large, yellow striped, red, fine quality apple; good keeper. Tree vigorous grower, productive. Oct. to Jan.

✓ **Rambo**—Medium, flat streaked red and yellow; very tender, juicy and fine flavored. Tree an upright grower, hardy and productive. Oct. to Dec.

✓ **Rome Beauty**—Keeps in good condition till May and June. Large, round, mottled and striped in different shades of red; flavor and quality away above the average; appearance and size are its valuable points; always sells and always brings good prices. With an established reputation due to real merit, Rome Beauty is a variety Eastern orchardists should plant largely. Good grower, blooms late, bears heavily every year, is adapted to a wide range of soils, elevations and conditions. In Ohio, Pennsylvania, New York and West Virginia will make more money than some of the sorts which are now a large part of the total number of trees in commercial orchards. Reliability, due to being frost-proof, strong-growing and sure bearing make it a favorite with the grower. Fine quality for use and for handling make it popular with consumers and dealers.



**Rome Beauty Apple**

When packed in boxes shows up splendidly.

✓ **Winter Banana**—An excellent variety, which has stood the severest tests. Tree is hardy and will succeed in very cold climates; its wonderful productiveness will bring quicker and larger returns than any other apple in the orchard. The fruit has a richness of flavor that cannot be described. Flesh golden yellow, fine grained, firm and juicy. Keeps until January



Ben Davis

OUR APPLE TREES ARE EXCEPTIONAL VALUES AT THE PRICES QUOTED

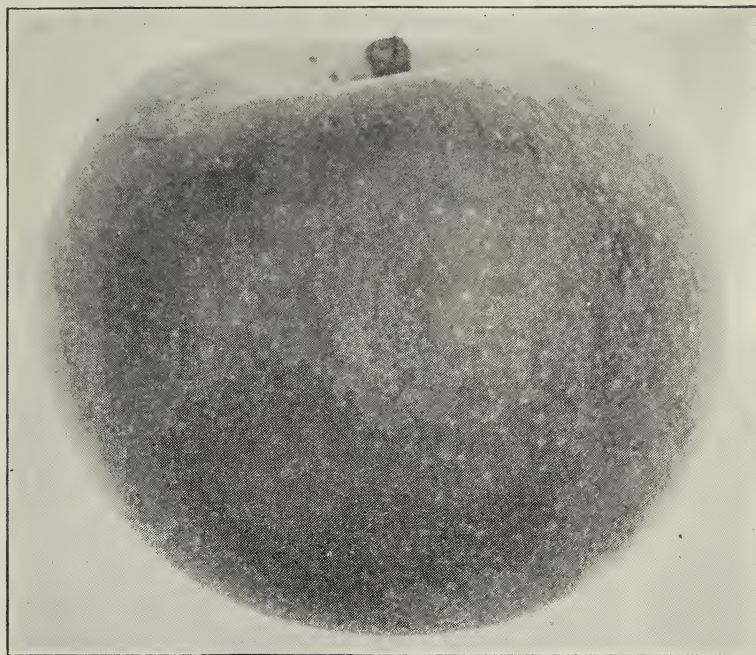




# Direct from Grower to Planter



Winter Apples (Continued)



Baldwin Apple

✓ **Sutton Beauty**—Medium to large; roundish; handsome, waxy yellow, striped crimson; flesh tender, juicy, sub-acid; good quality; keeps well. The tree is a free grower and very productive. Keeps until February.

✓ **Fallawater** — Very large, yellow with dull red cheek, juicy, crisp, pleasant, sub-acid, very productive. Dec. to Apr.

✓ **Walbridge**—Fruit red striped; very attractive when colored; flesh crisp; hardy and productive, a late keeper. November to May.

✓ **Bismarck**—An attractive apple, making a record for hardiness and fruiting at a very early age; the fruit is of large size, specimens have been grown weighing nearly two pounds each; fruit golden yellow, splashed with red; flesh tender.

✓ **Delicious** — Winter. Of peculiar and distinctive shape; brilliant dark red, shading off to golden yellow at the blossom end; flesh fine grained, juicy, crisp and melting, flavor sweet, with a slight acid taste. This

apple is gaining in favor each year as one of the profitable commercial varieties. Tree vigorous, thrifty and a good, dependable cropper.

## Crab Apples

Besides producing much sought after fruit the Crab Apple tree is excellent for ornamental purposes. It will grow in any kind of soil and will bear every year. The Crab Apple is a prime favorite with the housewife for jellies and preserves. Many people prefer it to any other fruit for that purpose. We have the following varieties and offer them at the same price as the standard apples.

✓ **Transcendent**—Remarkably vigorous, growing to a good size, and immensely productive. Bears a little the second year from planting and every year after, and produces good crops by the fourth year. The best of its class for cooking and eating; juicy and crisp. Skin yellow, striped with red. One of the best Crab Apples to plant. Ripens in September.

✓ **Whitney**—Large, averaging 1½ to 2 inches in diameter; skin smooth, glossy green, striped, splashed with carmine; flesh firm, juicy and rich. Vigorous, handsome.

✓ **Hyslop**—Almost as large as Early Strawberry Apple; deep crimson; very popular on account of its large size, beauty and hardiness. Keeps well into the Winter.

### TREES HEALTHY AND STRONG

The Kelly Brothers have been growing trees for 27 years and all that time they have grown the stock they offered for sale, and they have been so determined to put out nothing but the best trees, healthy and strong, true to name and free from San Jose scale, that they have succeeded in establishing a reputation for honesty and square dealing all over the United States among the firms and individuals they have dealt with.

Their trees are grown in the Genesee valley, the best locality in the world for raising nursery stock, they have a large frost-proof brick packing house, and they will give the closest attention to orders whether large or small. They believe this of benefit to both fruit-grower and themselves, and it is quite certain if testimonials as to their reliability and promptness of attention to orders are required they can be secured from every business man and every reputable citizen in Dansville.

The Kelly Brothers offer the best trees that can be grown, they are true to name, and a fair price has been put on them so that a purchaser will know when he makes a purchase that he will get what he wants and at a moderate price.—*Dansville Express*, Sept. 26, 1912.

OUR QUALITY IS HIGH WITH PRICES LOW. A SINGLE ORDER WILL PROVE IT



# Our One Year Old Apples



Northwestern Greening

## Wholesale Prices of all Varieties of Apple Trees One Year Old

Largest Size	1 Year	3½ to 6 Feet	XXX	EACH .15	TEN \$1.20	HUNDRED \$10.00
8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th. After that date 3% Discount on all Cash Orders of \$4.00 and up.						

Our one year apples are budded on imported French stocks; are strong, healthy and well rooted. Many commercial planters prefer these to two year old trees, as they have less loss in transplanting and can shape the head of the tree according to their own idea or preference. This gives them a decided advantage, as some prefer high and some low headed orchard trees.

Many of our customers write us that it is more satisfactory to them for the above stated reasons; however, an orchard planted with 1 yr. old trees requires more care the first season after planting than where 2 yr. old trees are used, for it is necessary to keep the bodies clean from branches and the head properly formed. We believe the most important advantage in planting 1 yr. trees is that you get a more perfect stand which is a decided saving for the planter.

Our one year trees do not run tall as do those grown in the South but we believe them to be more hardy and better for the planter. We offer the following varieties in the one year old. A description of each will be found on the preceding pages:

Ben Davis, Gano, Winter Banana, Baldwin, Northern Spy, Pewaukee, York Imperial, McIntosh Red, Stark, Tolman Sweet, N. W. Greening, R. I. Greening, King, Wealthy, Wolf River, Wagener, Sutton Beauty, Red Astrachan, Hubbardston, Fall Pippin, Alexander, Stayman's Wine Sap, Duchess of Oldenburg, Rome Beauty.

### DANSVILLE NURSERIES FREE FROM SAN JOSE SCALE

New York State Inspector Barden unreservedly declares that Dansville is the only nursery center of any important size that is entirely free from San Jose Scale; this fact is not generally known. Mr. Barden believes that Dansville Trees are worth five cents each more than the market price, as the reputation of Dansville Nurseries for freedom from San Jose Scale, and general vigor of its trees and plants is worth many thousands of dollars to the planter who buys Dansville grown trees.—*Dansville Advertiser.*

NOTE SPECIAL PRICES ON SMALLER SIZED TREES ON PAGE 25



# Peach Trees



FOR MANY YEARS it was the popular opinion that peaches would thrive in only certain sections of the country. We know better now. With one or two exceptions it has been shown that this fruit can be grown at a good profit in every state in the Union. Peaches can be grown on any soil that will produce the average yield of farm crops and are especially adapted to the lighter soils. Careful cultivation and intelligent pruning will work wonders in the production of peaches. If properly cared for, the trees are sure to bring in a handsome return on your investment. As in other fruits it is imperative, however, that your trees are of the best stock. It is very important that wood growth on peach trees is well ripened and that they have a good and sufficient quantity of fibrous roots so they will withstand the hot sun and drought that may occur after planting. We have a very good stock of hardy trees, with well ripened wood and an excellent root system, and we make the lowest possible price consistent with the quality of the stock.

## Wholesale Prices of all Varieties of Peach Trees

					EACH	TEN	HUNDRED
Largest Size	1 Year	4½ to 6 Feet	1 <sup>2</sup> / <sub>8</sub> and up	XXX	.15	\$1.25	\$9.50
Medium Size	1 Year	3½ to 5 Feet	1 <sup>7</sup> / <sub>8</sub> to 1 <sup>2</sup> / <sub>8</sub>	XX	.12	1.00	7.50
Smaller Size	1 Year	2½ to 4 Feet	1 <sup>5</sup> / <sub>8</sub> to 1 <sup>7</sup> / <sub>8</sub>	X	.10	.75	5.00

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.

After that date 3% Discount on all Cash Orders of \$4.00 and up.

✓ **Beers' Smock**—Medium to large, round; creamy-white with dark red blush; flesh yellow. tender and rich; good quality; a good commercial peach.

✓ **Carman**—Middle to end of July. Fruit large and broad, oval shaped, yellowish white; flesh creamy white with red tinge, flavor spicy and good. Especially suited to low, wet land, where other sorts will not thrive. Very hardy, and productive every year. A good shipper; quite satisfactory in commercial orchards. Freestone.

✓ **Salway**—Large; deep yellow, red cheek. Flesh yellow, juicy. Oct.

✓ **Gold Drop**—Large, good quality, hardy; a profitable market sort; follows Late Crawford.

✓ **Greensboro**—Large, beautifully colored, bright red over yellow; flesh white; good quality, good commercial sort. July.

✓ **Niagara**—Large, yellow and red; fine quality; as good as Crawford and a more dependable bearer. Very extensively grown in Western New York. Follows Early Crawford.

✓ **Yellow St. John**—A desirable peach for home use and profitable for market; orange-yellow, with dark, rich red on sun-exposed side; quality good. Tree strong and vigorous. One week earlier than Early Crawford.



BLOCK OF ONE YEAR PEACH TREES

Picture taken in our nursery July, 1913. Trees have about 3 months to grow before they are mature





## Peaches (Continued)

✓ **Chair's Choice**—Deep yellow, red cheek; firm; a few days earlier than Smock.

✓ **Crawford's Early**—A large, yellow peach of splendid quality; strong grower and prolific fruiter. No other variety has been so extensively planted.

✓ **Crawford's Late**—Superb yellow peach of large size and excellent quality; great bearer. One of the finest late varieties.

✓ **Elberta**—Unsurpassed as a valuable, large, beautiful peach of good quality. The best orchard variety. Valuable for planting in garden.

✓ Elberta is hardier in bud than many varieties, therefore a uniform cropper. Fruit is large, yellow, with red cheek, juicy and high flavored, flesh yellow; freestone. Season medium early, following quick upon Early Crawford.

✓ **Crosby**—This is considered the best variety introduced for years, and is being extensively planted through New England where hardiness is essential. Tree low and spreading. Fruit of medium size, roundish slightly flattened, with a distinct seam on the blossom end. Not so acid as most yellow peaches.

✓ **Champion**—First of August. Fruit large, creamy white, with red cheek; sweet, juicy, very high quality, and splendid. Good shipper. Its fault, if anything, is that it is too tender. Hardy and productive. Free.

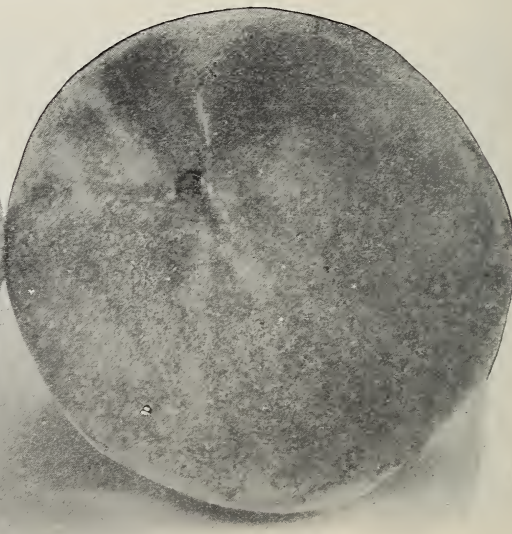
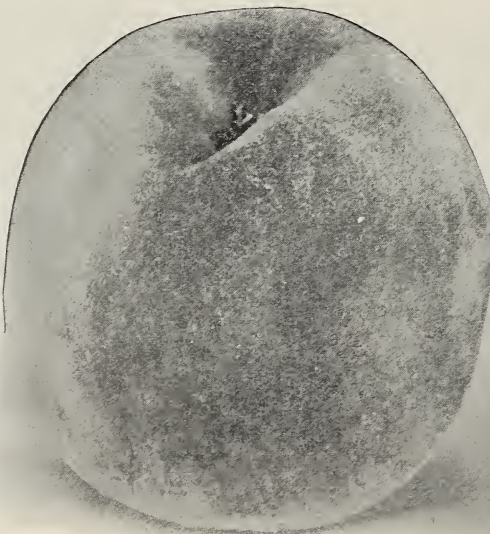
✓ **Foster**—This variety originated near Boston, Mass., and its popularity has spread over many States. The tree is productive. The fruit is large deep red, especially on the sunny side. The flesh is yellow and very rich and juicy. It has a sub-acid flavor which is very agreeable. It ripens in September and is freestone.



Elberta

✓ **Fitzgerald**—Originated in Canada, Fully equal to Crawford's Early in size, quality and color, with a much smaller pit; a very early bearer, often when two years from bud; extra hardy succeeding in Canada and in Michigan perfectly; fruit large, brilliant yellow with red cheek; highest quality; ripens after Crawford's Early. Freestone.

✓ **Hill's Chili**—Hardy, vigorous and productive; of a medium size; oval, with a slight suture; deep yellow, shaded with dark red; flesh deep yellow, red at the stone; freestone.



Early Crawford Peaches





# Direct from Grower to Planter



Peaches — (Continued)



A Picture of One of Our Fine Blocks of Peach Trees

- ✓ **Hiley**—Large white with high color on sunny side; long keeper and good shipper. Freestone, hardy in fruit bud.
- ✓ **Kalamazoo**—Large yellow, with mottled blush; sweet and mild; very productive; a good commercial sort.
- ✓ **Early Rivers**—Large light straw color, with delicate pink cheek; flesh juicy and melting, with very rich flavor. Early August.
- ✓ **Wager**—Medium, yellow, good quality. Tree hardy and productive. A profitable late variety. Last of Sept.
- ✓ **Belle of Georgia**—First half of August. Fruit very large and most attractive in color and shape, with a light red cheek; flesh white, firm, delicious—in all ways the quality is fine. Trees grow quick in shapely form and are very strong. Hardy, prolific. Free.
- ✓ **Triumph**—Earliest yellow-flesh peach, with good eating and shipping qualities, sure and abundant bearer; strong, vigorous grower. First of Aug.
- ✓ **Engle's Mammoth**—Fruit large; skin yellow, red cheek; flesh yellow, sweet, juicy; stone small; freestone.
- ✓ **Mountain Rose**—Medium to large; roundish; whitish, nearly covered with a pretty red; flesh white, juicy, sweet and somewhat vinous. Vigorous and productive. First of Aug.
- ✓ **Wonderful**—Not unlike Smock in appearance. Freestone; large, globular; rich golden yellow, partly covered with red; flesh yellow, rich, firm and high-flavored. Productive. Last of Sept.
- ✓ **Reeves Favorite**—This is a hardy and productive variety. The flesh is deep yellow and very juicy and melting. The fruit is a great favorite in all parts of the country and makes a ready sale on the market. This is a freestone variety.
- ✓ **Stump** (or Stump the World)—Very large, roundish. The skin is white with a bright red cheek. The flesh is white, juicy and good. The tree is vigorous and productive. Ripens near the end of September and is freestone.

## IMPORTANT TO HAVE GOOD ROOT SYSTEM

If there is any one class of fruit trees that receives special attention at Kelly Brothers' nurseries, it is Peach trees. We exercise the greatest care to have our varieties strictly true to name and by our method of cultivation we get a moderate healthy limb growth and with our climate here get a shorter tree but much more hardy, prepared to withstand the severe weather of the winter.

No matter where you buy Peach trees you cannot get better ones than you will get from Kelly Brothers. We wish every customer or interested person would come to our nursery, and see our clean, healthy, beautiful trees. We have never been troubled with Peach Yellows or San Jose scale in this vicinity.

We wish to impress upon our customers the importance of getting Peach trees with sufficient roots system to start with. This is one of the most important points to be considered in planting a Peach Orchard. We do not recommend the planting of large Peach trees. Greater success has been attained by the fruit grower in planting medium or small sized trees.

Kelly Bros., Dansville, N. Y.

Renfrew, Pa., April 16, 1913

Gentlemen:—The trees I ordered from you were received Saturday evening, April 12, but we did not open the box until Monday morning. We are well pleased with the trees. They are fine and arrived in good shape. The Elberta peaches are dandies. Thank you for your promptness.

Yours very truly,  
R. HAMILTON.

MIDDLEMEN ADD TO THE COST BUT NOT TO THE QUALITY OF NURSERY STOCK



# Pear Trees

THE value of this fruit is just beginning to be appreciated and its cultivation is extending. Compared with apples, there are few really fine pears on the market. If growers would specialize in this fruit they would be well repaid for their efforts, as high prices are always obtainable for choice pears. Our pears are all budded on imported French stock which gives them the finest root system. We recommend the following varieties:

## Wholesale Prices of all Varieties of Pear Trees

					EACH	TEN	HUNDRED
Largest Size	2 Year	6 to 7 Feet	$\frac{3}{4}$ and up	XXX	.23	\$2.25	\$20.00
Medium Size	2 Year	5 to 6 Feet	$\frac{5}{8}$ to $\frac{3}{4}$	XX	.18	1.75	16.00
Smaller Size	2 Year	4 to 5 Feet	$\frac{1}{2}$ to $\frac{5}{8}$	X	.15	1.25	11.00
Largest Size	1 Year	$3\frac{1}{2}$ to 6 Feet		XXX	.20	1.75	16.00

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.  
After that date 3% Discount on Cash Orders of \$4.00 and up.

**Bartlett**—Rich golden-yellow when ripe, often with a soft blush; large, thin-skinned; buttery and melting, with a rich musky flavor. Tree a strong grower, bears young and abundantly, but requires careful cultivation to bring it up to its highest excellence. Probably more highly esteemed for canning and shipping than any other. Succeeds best as standard, but does well as dwarf. An old favorite. When planting orchards of standard Bartlett, it is recommended that dwarf Bartlett or dwarf Anjou be used for fillers, since it greatly increases the profit. In planting dwarf pears, they should be set into the ground deeper than the standard trees, the union should be 4 to 5 inches below the surface.

**Clapp's Favorite**—Large fine; pale lemon-yellow, with brown dots; fine texture, melting, buttery, juicy, with a rich, sweet, delicate, vinous flavor. Tree hardy and very productive. Thrives where other varieties fail.

**Wilder**—Medium to small, greenish yellow with a brownish red cheek; melting, sweet and very pleasant; vigorous grower; good bearer.

**Lincoln**—Larger Pear than Bartlett and much better. Clear, beautiful yellow color with a bright red cheek. Tree a strong grower, vigorous, hardy and healthy. Remarkably free from blight.

**Anjou**—This is one of the best known, most popular and profitable late pear. The tree is a vigorous grower, hardy and prolific. The pears are of large size, green in color, but often yellowing when thor-

oughly ripe. They are very juicy and luscious and of the best quality. For late fall and very early winter use, we have no better variety. Oct. to Jan.

**Duchess D' Angouleme**—A most dependable cropper, often fruiting the first season after planting. Fruit large, frequently weighing a pound. A dull greenish yellow, spotted russet, flesh white, rich and good quality. An all around profitable market pear. Oct. and Nov.

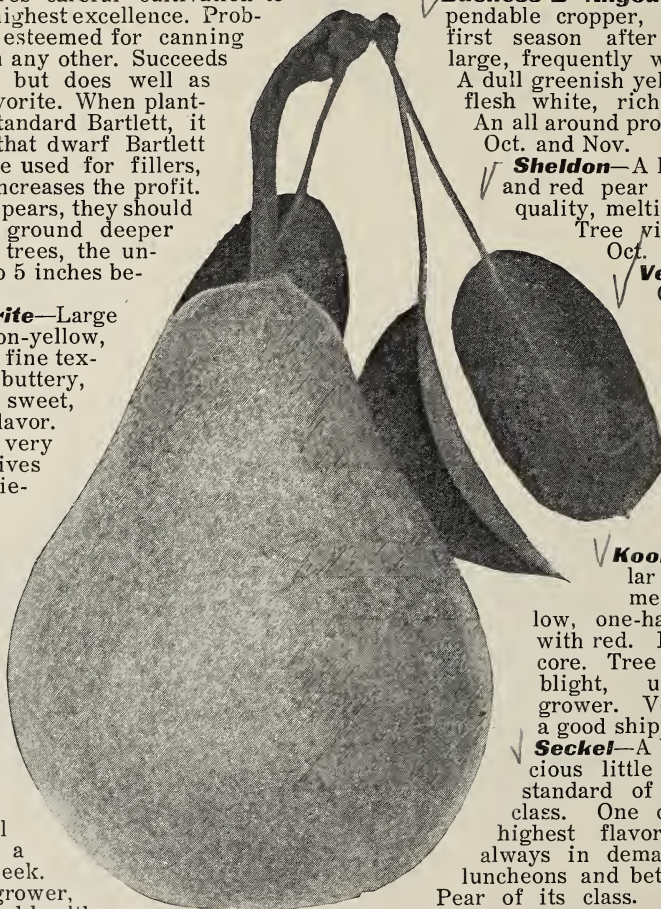
**Sheldon**—A large, round, russet and red pear of very rich fine quality, melting, and delicious. Tree vigorous, bears well. Oct.

**Vermont Beauty**—Of medium size, roundish, yellow, heavily shaded with carmine; flesh exceedingly fine, sweet and juicy. The tree makes a strong, healthy growth and bears good crops. October.

**Koonce**—A very popular early variety. Fruit medium to large, yellow, one-half nearly covered with red. Does not rot at the core. Tree vigorous, free from blight, upright handsome grower. Very productive and a good shipper.

**Seckel**—A beautiful and delicious little Pear that is the standard of excellence in its class. One of the richest and highest flavored Pears known, always in demand for desserts and luncheons and better known than any Pear of its class. The tree makes a somewhat slow but stout and erect growth. Sept. and Oct.

**Louise Bonne de Jersey**—Large size, pale green in the shade but overspread with brownish red in the sun; very juicy and melting with a rich and excellent flavor. Good commercial sort. September to October.



Bartlett

A CAREFUL STUDY OF OUR NURSERY STOCK AND PRICES WILL INTEREST YOU





# Direct from Grower to Planter



Pears—(Continued)



## Clapp's Favorite Pear

✓ **Worden-Seckel**—This beautiful and delicious pear attracted wide attention when introduced recently. In quality it is rated very high. In size it is much larger than Seckel. It is shaped like Bartlett but is not as large. A tree of this beautiful pear is an object of beauty on the home ground when laden with beautiful specimens. Oct.

✓ **Flemish Beauty**—This fine old pear is still one of the hardiest and most generally successful over a wide range of country, producing good crops annually of large, handsome fruit that is exceptionally good in quality. Sept and Oct.

✓ **Garber**—One of the Japan Hybrids; larger than Kieffer; hardy, productive, early bearer; excellent for canning. September and October.

Worcester, Mass., April 28, 1913

Kelly Bros., Dansville, N. Y.

Gentlemen:—I received your shipment of the 9th inst in good order. If we are able to make the trees keep pace with the quality when received we shall take pleasure in having Kelly shade about our summer home, and hope to gather fruit equal to the apparent quality of the trees. Thanking you for your promptness in filling the order, I am

Very truly yours,

WILLARD A. WINN.

Maspeth, N. Y., Nov. 30, 1913

Kelly Bros., Dansville, N. Y.

Gentlemen:—I have received trees all O. K. When I opened the nicely packed box and pulled out the fine bundles of trees I wished I could shake hands with you people. If my farmer neighbors ask me where I got the nice trees from, I will tell them from the five Kellys at Dansville, Livingston Co.

Yours sincerely,

A. GOEPPERISH.

NOTE SPECIAL PRICES ON SMALLER SIZE TREES ON PAGE 25





## Pears—(Continued)

✓ **Kieffer**—Large to very large, skin yellow, with a light vermillion cheek; flesh brittle, very juicy, with a marked musky aroma; good quality. It is unfortunate that the merits of this fruit have been underestimated from the haste in which it is hurried to market in an immature condition, and often before it has attained the proper size. When allowed to hang upon the trees until the beginning of October, and then carefully ripened in a cool, dark room, there are few Pears which are more attractive. Combines extreme juiciness with a sprightly subacid flavor and the peculiar aroma of Bartlett. Fruit should be thinned. 90 per cent Kieffer and 10 per cent Le Conte should always be the arrangement, on account of pollenizing.

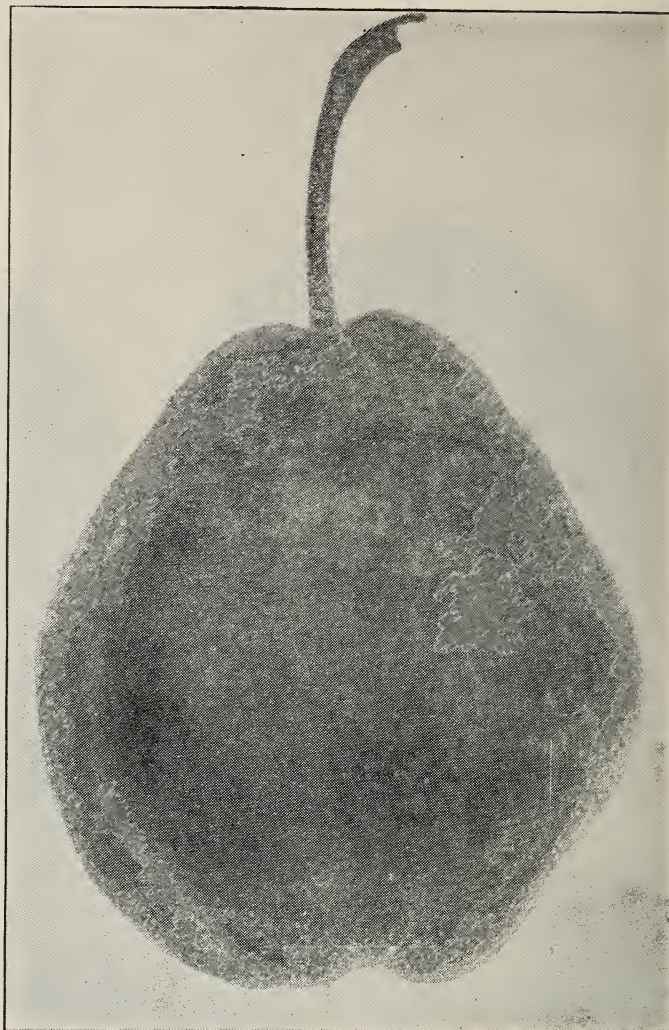
✓ **Lawrence**—Trees healthy, hardy and very productive. Fruit large; skin yellow, covered with brown spots. Flesh whitish, rich, buttery, and aromatic. One of the quality pears that has great merit for commercial orchards.

✓ **Le Conte**—Undoubtedly another hybrid from the Chinese Sand Pear. Large, pyriform; smooth, pale yellow, quality good, juicy and pleasant. Tree remarkably vigorous, healthy and free from blight. A prolific bearer and profitable. Oct.

Siddonsburg, Pa., Oct. 8, 1913  
Kelly Bros., Dansville, N. Y.

I thank you for the trees I got last spring. I am very well pleased with them. They made a fine growth. Hereafter you may expect all of my orders. With best wishes, I am

Yours very truly,  
W. H. KOHLER.



Kieffer Pear

### THE BEST

West Coxsackie, N. Y., April 30, 1913  
Kelly Bros., Dansville, N. Y.

Gentlemen:—I received the trees O. K. I am very much pleased with them. They are the best I ever bought. When in need of more trees you will hear from me again, I assure you. Thanking you for your promptness in filling my order and the excellent trees you sent, I remain,

Yours truly,  
EDWIN COLLIER.

### STURDY TREES

Solon, Ohio, April 22, 1913  
Kelly Bros., Dansville, N. Y.

Gentlemen:—

Trees have arrived and I have planted them. Though a long time on the road, they were in tip-top condition and are fine, sturdy looking trees. Thanking you for your prompt attention and wishing you a successful season, I am,

Very cordially yours,  
JOHN HUDDILSTON.

### WELL PACKED

Kelly Bros., Dansville, N. Y.

Gentlemen:—Trees arrived yesterday in excellent condition. I am more than pleased with them. They are fine. I thank you for the splendid way in which they were packed and shipped.

Very truly,

Hanford, Calif., March 21, 1913

GEO. W. KELLY.

SEE OUR SPECIAL COLLECTIONS ON PAGE 40





# Direct from Grower to Planter



## Cherry Trees



A Bearing Orchard of Large Montmorency in Full Bloom



IN THESE days of apparent specialized fruit growing cherries seem to have been neglected. Yet it is safe to say that no fruit will find a more ready market or bring in a larger return on the money invested. The fact that cherry trees can be used for ornamental as well as productive purposes greatly increases their possibilities on the market. Any well-drained soil will be found to be adapted to the sturdy growth of cherry trees. Our cherries are all budded on imported French stocks and these form a fibrous root which reduces considerably the loss in planting. We believe that no fruit will bring greater profits, as the cherry will bear a fair crop two years after planting and requires very little care and attention. We have a good assortment of varieties but would especially recommend Early Richmond and Montmorency for commercial planting.

### Wholesale Prices of all Varieties of Cherry Trees

#### SOUR CHERRIES

					EACH	TEN	HUNDRED
Largest Size	2 Year	5 to 7 Feet	$\frac{3}{4}$ and up	XXX	.23	\$1.90	\$18.00
Medium Size	2 Year	4½ to 6 Feet	$\frac{5}{8}$ to $\frac{3}{4}$	XX	.18	1.40	13.00
Smaller Size	2 Year	4 to 5 Feet	$\frac{1}{2}$ to $\frac{5}{8}$	X	.12	1.00	8.00
Largest Size	1 Year	3 Feet and Up		XXX	.20	1.75	14.00

#### SWEET CHERRIES

					EACH	TEN	HUNDRED
Largest Size	2 Year	6 to 7 Feet	$\frac{3}{4}$ and up	XXX	.23	\$2.25	\$21.00
Medium Size	2 Year	5 to 6 Feet	$\frac{5}{8}$ to $\frac{3}{4}$	XX	.18	1.75	16.00
Smaller Size	2 Year	4 to 5 Feet	$\frac{1}{2}$ to $\frac{5}{8}$	X	.15	1.25	11.00
Largest Size	1 Year	3½ to 6 Feet		XXX	.20	1.75	13.00

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#### Sweet Cherries

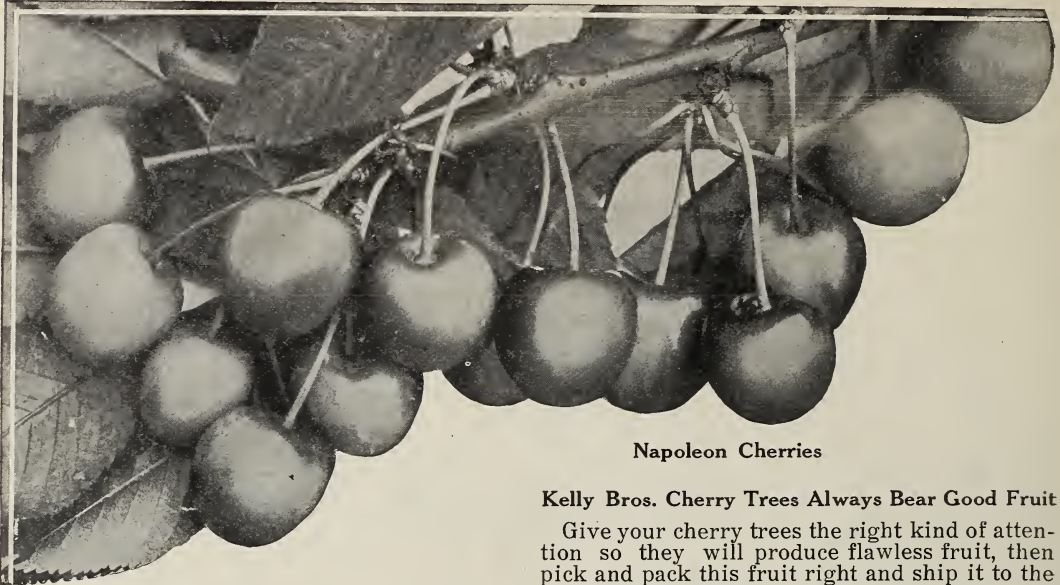
✓ **Lambert**—One of the largest of all Cherries. It is purple-red; firm and rich. Every year sees an enormous crop, and the tree not only grows well, but is a proof against insect and fungous attacks. The finest of shipper's.

✓ **Black Tartarian**—Very large; bright purplish black; half tender; juicy, very rich. Tree a remarkably vigorous and erect grower, and an immense bearer. One of the most popular varieties in all parts of the country. June.

## "You'll Never Regret Planting Kelly Trees"



Cherries—(Continued)



Napoleon Cherries

## Kelly Bros. Cherry Trees Always Bear Good Fruit

Give your cherry trees the right kind of attention so they will produce flawless fruit, then pick and pack this fruit right and ship it to the big markets. You can market cherries by the car load better than in less quantity. From 30 to 50 trees will produce a car load of fruit. Do not hesitate to plant the trees because you fear there will be no market for them; the market is waiting and will be very willing as soon as you have the cherries. The people who are used to the little inferior fruit never stop looking when they see cherries of improved varieties. Proper cultivation has a good deal to do with making the trees produce the finest fruit.

- ✓ **Bing**—One of the most delicious Sweet Cherries grown. Tree very hardy and vigorous with heavy foliage. It succeeds in the East better than most sweet varieties. Fruit is large, dark brown or black and very fine quality. Bing is a good shipper and should be planted with Lambert for commercial purposes.
- ✓ **Yellow Spanish**—A pale yellow cherry with bright red cheek in the sun. It is one of the best, most beautiful and popular of all of the light colored cherries; vigorous and productive.
- ✓ **Windsor**—Tree upright, vigorous and a rapid grower; fruit large, roundish, oblong; very firm and juicy; flesh pinkish and sometimes streaked; quality very good; a productive bearer; has attracted attention owing to its large size and dark color; almost black. July.
- ✓ **Schmidt's Biggareau**—The fruit is of very large size, of a deep mahogany color. The flesh is dark, tender, very juicy, with a fine rich flavor. Fruit grows in clusters. It is an excellent shipper. July.
- ✓ **Governor Wood**—Large, heart-shaped; light yellow, marbled light red, juicy, sweet and rich. Tree vigorous, productive; forms a round head. An old variety that is still a favorite in many regions.
- ✓ **Napoleon or Royal Ann**—A beautiful cherry of large size; pale yellow with bright red cheek; flesh firm, juicy and sweet; one of the best for market and canning.

## THE FINEST EVER PURCHASED

Battleboro, Vt., April 30, 1913  
 Kelly Bros., Dansville, N. Y.  
 Gentlemen:—Trees arrived and much to my surprise were in fine condition. While I have purchased over two thousand trees, your trees are the finest I have ever had. They have the appearance of being very thrifty now.

Your very truly,  
 H. R. BROWN.



XXX XX X  
 Note the Excellent Root System of Our Different Grades of Cherry Trees

BUY KELLY TREES OF QUALITY AT LOW PRICES





# Direct from Grower to Planter



## Cherries—(Continued)

### SOUR CHERRIES

✓ **Early Richmond**—One of the most valuable and popular cherries unsurpassed for cooking purposes. It is the good old variety that yields such marvelous crops in the gardens. The most hardy of all varieties, uninjured by the coldest winters. Tree slender in growth, with a roundish spreading head, exceedingly productive. Ripens through June. The cherry tree bears almost every year, and is an easy fruiter.

✓ **May Duke**—This is one of the good old standbys which has been so popular for many years in the past, both in the East and West, where it has been largely planted and where it has rewarded the planter by large crops of profitable fruit. The color of this cherry gradually changes from a bright red to nearly black when fully ripe. The flesh is red, becoming dark purple later; is very juicy and melting, rich, acid and of superior quality. It must remain on the tree until fully ripe in order to develop its best character. Season very early. The tree is very hardy and adapted to all localities.

✓ **Large Montmorency**—This is the best of all the sour varieties of Cherries. There is a greater demand on the market for this Cherry than for any other. The trees are the cleanest and best growers and are less subject to disease, less affected by wet weather, and are the best bearers of the best fruit of all other sour varieties. No matter how unfavorable the season may be, Montmorency can be depended upon for a full crop. The Montmorency is a good shipper, very attractive looking and always brings good prices. The canning factories are always calling for them and want them by the hundreds of tons. The fruit is good-sized, fine flavored and bright clear red. The flesh is of fine quality and sub-acid. Fruit ripens 10 days after Early Richmond.

✓ **Dyehouse**—A hardy and valuable cherry. Unquestionably the earliest cherry, ten days earlier than Richmond, fine quality, its early bearing remarkable as its great hardiness. Has the appearance of being covered with a scarlet cloth such is the abundance of the fruit. Has the smallest pit of any cherry known; a splendid keeper and free from knots. For tarts, pies and especially for canning, it has no superiors among cherries. June.

✓ **Ostheim**—Large; skin red, dark at maturity; flesh liver-colored; tender, juicy, almost sweet; very good; hardy.

✓ **Wragg**—Large, roundish, heart-shaped dark crimson and when fully ripe, black or nearly so; flesh and juice light crimson, firm and good, very productive; one of the hardiest and is usually a sure cropper.

✓ **English Morello**—Fruit large elongated; almost blackish red when fully ripe; very rich, acid; juicy and good. A splendid pie cherry.



Large Montmorency Cherries

Tree very hardy somewhat smaller than other sorts but exceedingly productive. This fruit is in great demand by the fruit-juice manufacturers. July.

✓ **Olivet**—A tree of this variety should be in every garden. The fruit is very large, has a shining deep red color; tender, mild sub-acid flavor. Ripens in June.

### Never Saw Better Cherry Trees

Brockport, N. Y., April 28, 1913  
Kelly Bros., Dansville, N. Y.

Gentlemen:—I received the cherry trees. They surely are fine. I never saw better trees in my life. Furthermore, I thank you very much for the nut trees and extra cherry trees. Next year I hope to give you a larger order.

Yours truly,

EDWARD R. BOOTH.

NOTE OUR SPECIAL DISCOUNT ON ORDERS RECEIVED BEFORE MARCH 20



# Plum Trees



OTHER fruit tree, unless it is the cherry, will produce more abundantly than a plum tree. Although they will yield crop after crop despite neglect, plum trees will readily show the result of care and modern methods of fruit growing. The commercial side of plum production has received much attention in late years but the supply still falls far short of the demand. In general, plum trees thrive best in a sandy or clayey soil. A distance of 16 to 18 feet apart is considered the best for plum trees with the distance increased to 20 feet where a wagon spraying outfit is used. Many varieties of plums produce so abundantly that the best results will be obtainable only by careful thinning. If allowed to grow naturally the trees will be weakened and the quality of the fruit will be inferior. We can recommend to the planter the following varieties.

## Wholesale Prices of all Varieties of Plum Trees

					EACH	TEN	HUNDRED
Largest Size	2 Year	6 to 7 Feet	$\frac{3}{4}$ and up	XXX	.23	\$2.25	\$20.00
Medium Size	2 Year	5 to 6 Feet	$\frac{5}{8}$ to $\frac{3}{4}$	XX	.18	1.75	16 00
Smaller Size	2 Year	4 to 5 Feet	$\frac{1}{2}$ to $\frac{5}{8}$	X	.15	1.25	10.00
Largest Size	1 Year	3½ to 6 Feet		XXX	.18	1.60	15.00

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th. After that date, 3% Discount on all Cash Orders of \$4.00 and up.

### EUROPEAN PLUMS

✓ **Bradshaw**—A very large and fine early plum, dark violet red, juicy and good. Trees erect and vigorous; very productive; valuable for market. The quality is excellent, and it is destined to become one of the most popular of all plums for canning, while its attractive color, good quality and shipping properties will cause it to be sought for as a market variety. It ripens ten days to two weeks later than Abundance. This plum resembles Niagara in size, color and general good qualities.

✓ **Fellemburg Prune**—Dark purple with a dark blue bloom; size medium; oval, pointed and tapering. Flesh juicy and delicious; fine for drying. In the West it is grown by the thousands of acres and shipped by the trainload to all markets of the world.

✓ **Geuii**—Very large, bluish purple; flesh yellowish green, sweet. Tree hardy and rapid grower.

✓ **German Prune**—A valuable Plum for dessert, but most esteemed for market and drying or preserving. Fruit long, oval, purple with a thick bloom; flesh firm, sweet and pleasant, separating freely from the stone; moderate growth. A great favorite. A sure market for all you have to sell at very profitable prices.

✓ **Lombard**—Medium to large, roundish, oval, dark red, flesh yellow, juicy and pleasant flavor; hardy popular, nearly always producing a crop, a valuable commercial sort. August.

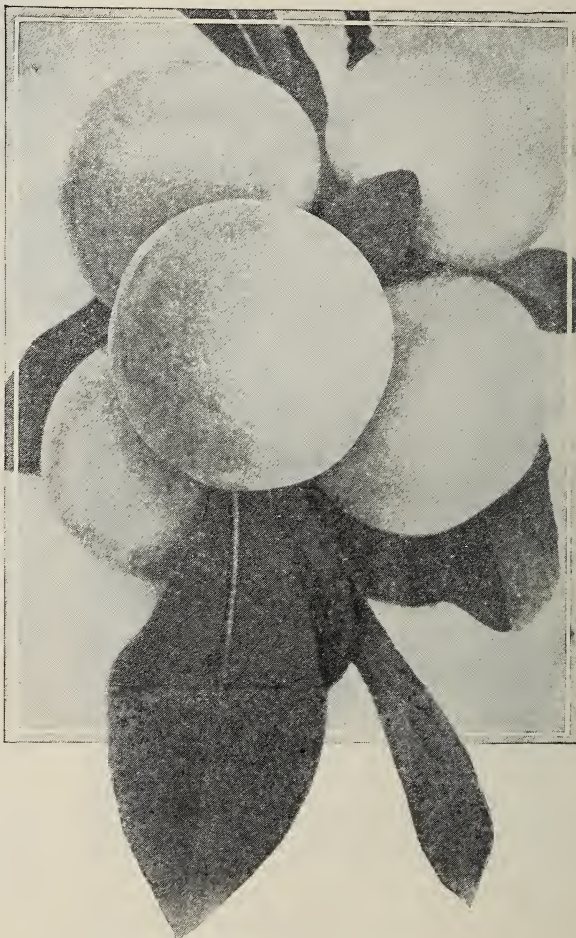
✓ **Monarch**—Very large, brilliant; bluish purple; flesh, pale golden green; juicy, abundant bearer and begins fruiting young. Free from rot; excellent for market. September.

✓ **Shipper's Pride**—Large and handsome, dark purple; quality fine, juicy and sweet; excellent for canning. September.

✓ **Shropshire Damson**—Large amber color, juicy and sprightly; most desirable of the Damson class; productive and not liable to rot; good commercial sort. Sept.

✓ **Imperial Gage**—Rather large; oval; greenish; flesh juicy, rich and delicious,

parts from the stone. Tree a vigorous grower; very productive and one of the best of plums. Middle of August.



Shropshire Damson

WE USE EVERY MODERN METHOD TO FACILITATE GOOD SERVICE





# Direct from Grower to Planter



Plums (Continued)



German Prune

## European Plums (Continued)

✓ **Reine Claude**—Large pale yellow, marked with red, excellent and of fine quality; good bearer; valuable for commercial purposes. Middle of September.

✓ **York State Prune** is one of the largest, best in quality and most productive of all prunes or plums. Size large; color dark blue, covered with purple bluish; flesh yellow and delicious; freestone, ripening the last week in September. It originated in Dansville, N. Y.

## JAPANESE PLUMS

✓ **Abundance**—Fruit large, showy, beautiful. Amber, turning to a rich, bright cherry color, with a decided white bloom, and highly perfumed. Flesh light yellow, exceedingly juicy and tender, of a delicious sweetness impossible to describe. Stone small and parts readily from flesh. For canning it is of greatest excellence. Its season is very early, ripening in advance of other plums, thus adding to its special value.

✓ **Burbank**—When properly thinned, the fruit is very large, nearly round and bright, deep red; flesh a deep yellow, very sweet, meaty and quite firm, keeping and shipping finely. Tree hardy and vigorous, but sprawling in growth; needs close pruning; enormously productive. Burbank orchards have been very profitable up to date.

✓ **Climax**—Very large; deep, rich red; fine flavor; one of the earliest to ripen. Mr. Burbank regards this as one of his most valuable productions.

✓ **Red June**—The best Japan plum, ripening before Abundance. Medium to large; deep vermilion-red, with handsome bloom; flesh light lemon-yellow, firm; moderately juicy; fine quality. Tree upright, spreading vigorous and hardy; productive.

✓ **Satsuma**—Large, globular, with sharp point. Color purple and red with bloom; flesh firm, juicy, dark red or blood color, fine quality; pit very small.

✓ **Wickson**—A sturdy, upright grower; fruit remarkably handsome, deep, maroon-red, covered with white bloom; stone small; flesh fine texture, firm, sugary and delicious; excellent keeper and shipper.

✓ **October Purple**—Originated by Burbank, who regarded it as one of the best introduced. Fruits on the old wood and frequently measures seven inches in circumference. Tree a strong, erect, grower, forming a shapely head.

✓ **Shiro**—Medium size, yellow, and very sweet. The best quality of any of the Japan Plums. We have fruited it in Nursery rows and can recommend it highly for garden planting.

✓ **Sultan**—A large, handsome Plum of purplish-crimson color; excellent for cooking and preserving. Keeps long and ships well.

## Why Our Plum Trees Are the Best

Kelly Bros., Plum Trees both European and Japan are budded on Imported French Myrobalan Plum seedlings. This insures a strong healthy growth for the tree. Thus with the plum root system it is much longer lived and less apt to be injured by the severe winter. You cannot compare these trees with Plums offered that are budded on Peach roots. These do not make as healthy a growth and the root system is not hardy enough to withstand the winter weather. Our trees are the very best that can be grown, and you make no mistake in planting Plum trees grown by us.

Kelly Bros., Dansville, N. Y.

Gentlemen: The trees you sent me are at hand. They were in fine condition. They were also the finest trees I ever bought and I have bought something like 2000. I do not see how you can grow such trees and sell them at that price. When I want trees again you will get my order. With best wishes, I am,

Very truly yours,

EDWIN JOHNSON.

Tailorsville, Pa., April 17, 1913

WE GUARANTEE THAT OUR STOCK WILL REACH YOU IN GOOD CONDITION



# Quince Trees

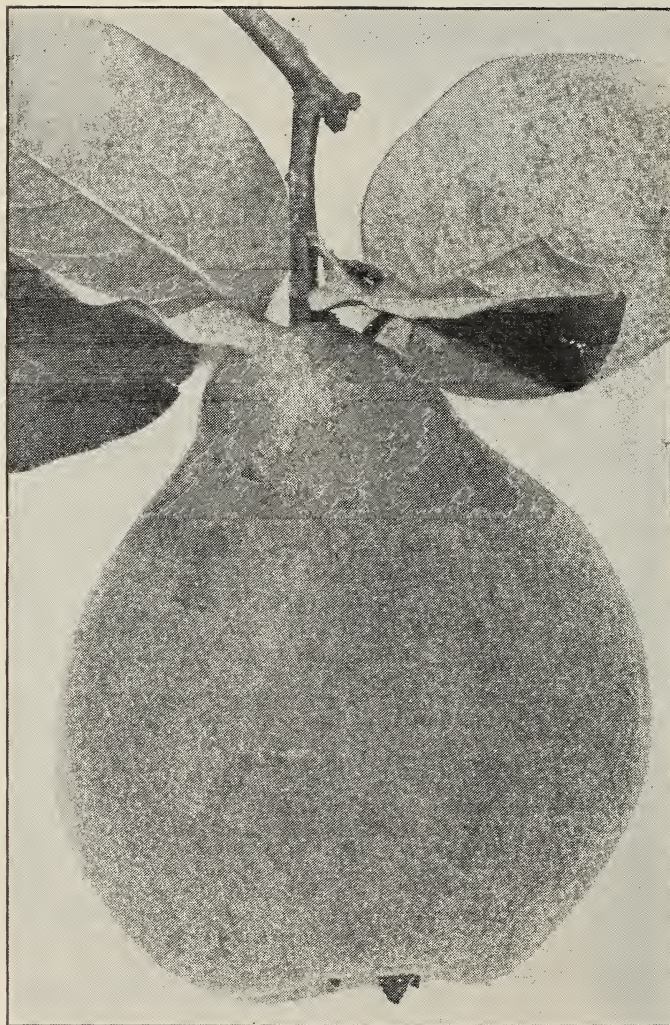


TS pre-eminence as a fruit for jellies and preserves makes the quince a profitable tree for the fruit grower as markets in most localities are undersupplied. Like cherry trees, quince trees will not thrive in wet land. A rich, moist but well-drained soil has been found to give the best results. Quince trees may be planted as closely as 8 to 10 feet apart because of their dwarfish characteristics. It must be controlled, however, or it will develop into a bush. All suckers and water spouts should be pinched off and the tops of the trees kept open to admit air and sunshine. We recommend the following varieties:

## Wholesale Prices of all Varieties of Quince Trees

					EACH	TEN	HUNDRED
Largest Size	2 Year	4 to 5 Feet	$\frac{9}{16}$ and up	XXX	.20	\$1.75	\$15.00
Medium Size	2 Year	3 to 4 Feet	$\frac{7}{16}$ to $\frac{9}{16}$	XX	.15	1.25	12.00
Smaller Size	2 Year	2 to 3 Feet	$\frac{5}{16}$ to $\frac{7}{16}$	X	.12	1.00	9.00

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th. After that date 3% Discount on all Cash Orders of \$4.00 and up.



Orange Quince

**Champion**—Fruit very large, fair and handsome. Tree very handsome, surpassing other varieties in this respect, bears abundantly while young; flesh cooks as tender as an apple and without hard spots and cores; flavor delicate, imparting an exquisite quince taste and odor to any fruit with which it is cooked. One of the most valuable.

**Orange**—Popular, extensively cultivated, reliable and satisfactory. The name was given in an attempt to do justice to its most delicious flavor. Roundish, bright golden yellow, very large, fine grained, fine quality. Best for cooking. Firm, will stand handling and shipping.

**Rea's Mammoth**—Large, rich golden yellow; flesh cooks as tender as the apple and without hard spots or cores, flavor delicate, imparting an exquisite quince taste and odor to any fruit with which it is cooked. Sure to ripen even in northern latitude. Very hardy and productive. We regard it the best of all quinces. October.

**Bourgeat**—Bears at an early age, producing large crops of exceedingly large and handsome fruit, of a rich golden color. While it ripens soon after the Orange it keeps until midwinter, or it is ready to use at once on maturity. It has proved to be free from leaf blight, the leaves keeping green until killed by frost.

**Meech's Prolific**—The most prolific of all known varieties; ripens between the Orange and the Champion. Bears very early, usually a full crop at three years; quality unsurpassed and size large.

"You'll Never Regret Planting Kelly Trees"





# Direct from Grower to Planter



## Apricots

This is a rich, delicious fruit, coming between Cherries and Peaches. It is very much like the Peach in outward appearance but like the Plum in quality and texture. The Apricot ripens a month or more before the best early peaches come in, which explains the reason for the great demand and prevailing high prices. It should be planted in deep, rich soil; and care should be taken to know that the sub-soil as well as the top-soil is dry.

Aside from its value as a fresh fruit, the Apricot has a fixed place on the list of fruits for canning and drying, for which purposes vast quantities are used every year. There is always a market for Apricots and the planter should have no fear of over-production. Our stock of Apricots for this season is exceptionally fine and we make a very attractive price on them.

### Wholesale Prices of all Varieties of Apricot Trees

					EACH	TEN
Largest Size	2 Year	4 to 5 feet	$\frac{3}{4}$ and up	XXX	.22	\$1.85
Medium Size	2 Year	3 to 4 feet	$\frac{1}{2}$ to $\frac{3}{4}$	XX	.20	1.65

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.  
After that date, 3% Discount on all Cash Orders of \$4.00 and up.

✓ **Moorpark**—One of the largest, orange with red cheek; firm, juicy, with a rich flavor; very productive. August.

✓ **Gibb**—Tree hardy, grows symmetrical, productive. Fruit medium yellowish, sub-acid, juicy and rich. The best early variety ripening soon after strawberries.

✓ **Budd**—Medium to large; light orange with blush on sunny side; flesh sweet, juicy with flavor of the peach; hardy and productive.

✓ **Alexander**—A large, oblong, orange yellow fruit, spotted with red. Flesh is sweet, juicy and very good. It is a hardy, prolific bearer and very popular in the east. One of the best of the Russian varieties. Ripens early.

✓ **Harris**—This variety is remarkable for its size, beauty and productiveness. It is extremely hardy; will stand the severest winter. Fruit is of a rich golden color and of very fair quality. Ripens in middle of August.

## Nut Trees

The necessity for the importation of large quantities of nuts each year has awakened American agriculturists to the possibilities in producing nuts. Oftentimes the trees will thrive on soil not adapted to profitable fruit growing.

✓ **Black Walnut**—This species is a common and stately forest tree in the middle and western states; grows from forty to sixty feet high; has an open, spreading head and is rapid in growth; produces large crops of nuts with rough hard shell containing rich, oily kernels of fine flavor. Trees 5 to 6 ft., 50c each, 4 to 5 ft., 35c each, \$3.00 per 10.

✓ **American Sweet Chestnut**—This is the well-known native variety with which nearly everyone is familiar. It is a stately tree, attaining great height when mature. It is beautifully symmetrical and when in blossom is as handsome as a tree can be. It bears a nut of good quality and seldom fails to produce a good crop. Aside from their crop value, all the Chestnuts are specially desirable for shade purposes and

for ornamental planting. Trees 4 to 5 ft. in height, 35c each, \$3.00 per ten.

✓ **English Walnut**—A fine, lofty-growing tree, with handsome, spreading head; produces large crops of thin-shelled, delicious nuts which are always in demand at good prices. Trees 3 to 4 ft., 50c each, 10 for \$4.00.

✓ **Chestnut, Spanish**—A handsome round headed tree, producing abundantly, very large nuts that find a ready market at good prices. Price of Spanish Chestnut trees, 4 to 5 ft., 50c each, 10 for \$3.00.

✓ **Butternut**—A fine native tree producing a large longish nut, which is prized for its sweet, oily, nutritious kernel. Price of Butternut trees, 4 to 5 ft., 35c each, 10 for \$3.00.

### BEST TREES EVER PLANTED

Kelly Bros., Dansville, N. Y.

Cold Spring Dairy Farm, Kirkville, N. Y., Nov. 5, 1913

My Dear Sirs:—The box of trees has arrived and I am more than pleased with them. Will say they are the nicest lot of trees that I have ever planted. I thank you most heartily for your careful selection of the trees.

Respectfully yours,  
OLIVER G. GRIDLEY.

THERE IS A REASON FOR OUR LOW PRICES—WE SAVE YOU THE MIDDLE-MAN'S PROFIT

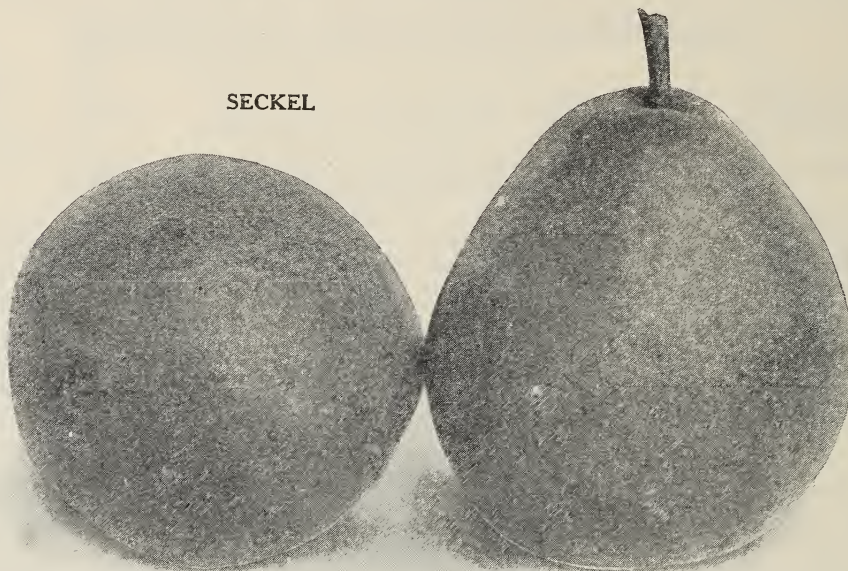


## Dwarf Trees

Dwarf trees appeal especially to the planter who has only a small amount of space to devote to fruit growing, although Dwarf Pears are often planted in a commercial way. Dwarf trees come into bearing earlier than standard trees and require less than one-fifth the space necessary for the latter. The fruit of the dwarf tree is identical with that of the standard—the difference is in the tree itself.

### ***Dwarf Pear Trees***

SECKEL



#### Wholesale Prices of all Varieties of Dwarf Pear Trees

					EACH	TEN	HUNDRED
Largest Size	2 Year	4 to 5 feet	$\frac{5}{8}$ and up	XXX	.18	\$1.65	\$14.00
Medium Size	2 Year	3 to 4 feet	$\frac{1}{2}$ to $\frac{5}{8}$	XX	.15	1.15	11.00

*8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.  
After that date, 3% Discount on all Cash Orders of \$4.00 and up.*

The cultivation of Dwarf Pears is very profitable. The trees are low-headed and the fruit is easily handled and comes into bearing much earlier than the standard. Pears are dwarfed by budding on Quince stocks and the trees should be planted deep enough to cover the union of pear and quince. All varieties of Pears do not give good results as dwarfs. We recommend the following varieties, especially the Duchess, to be good bearers and to give the best satisfaction as dwarfs:

Bartlett, Kieffer, Clapp's Favorite, Beurre d' Anjou, Duchess d' Angouleme, Wilder Early and Seckel. (For description of each, see Standard Pears.)

### ***Dwarf Apple Trees***

Dwarf Apples are like Dwarf Pears in that they come into bearing early. We offer the following varieties budded on the best Imported Paradise and Doucin stocks:

Alexander, King, Winter Banana, Northern Spy, McIntosh, Baldwin, Wealthy, Duchess, Bismarck, Yellow Transparent.

#### Prices of all Varieties of Dwarf Apple Trees

		EACH	TEN	HUNDRED
Largest Size	$3\frac{1}{2}$ to 5 feet	.35	\$3.00	\$25.00

**WE SAVE YOU MONEY—WE GIVE YOU HIGH GRADE TREES. LET US PROVE IT**





# Direct from Grower to Planter



## Special Bargains in Fruit Trees

Many planters prefer to plant the smaller size trees as it reduces the cost of investment. In all cases they report success in planting this grade as the fibers of the roots are small and readily adhere to the ground and make a rapid and very satisfactory growth the first year. A few buyers of fruit trees have an idea that the the smaller size trees are poor trees and are not fit to plant. This is a mistake as each one of our smaller size trees is a good, clean, straight healthy little tree and is first class in every respect according to grade. These small trees are well rooted and mature, and we recommend them most highly to the planter. We have a good stock of Apple, Peach, Pear, Cherry and Plum and offer them at these special low prices:

### Apples

#### Prices of all Varieties of Apple Trees

Bargain Size	2 Year	4 to 5 Feet	½ to ¾	EACH .13	TEN \$1.00	HUNDRED \$8.00
Alexander	Hubbardston	Pewaukee	Tolman Sweet			Wealthy
Baldwin	King	R. I. Greening	Winter Banana			Wagener
Ben Davis	McIntosh Red	Red Astrachan	York Imperial			Wolf River
Duchess of Old.	Northern Spy	Sutton Beauty	Stayman's Winesap			Stark
Fall Pippin	N. W. Greening	Gano	North Star			

### Peaches

#### Prices of all Varieties of Peach Trees

Bargain Size	1 Year	2 to 3 Feet	⅝ to ⅞	EACH .10	TEN .75	HUNDRED 5.00
Beers Smock	Crawford Late	Fitzgerald	Niagara			Wager
Carman	Chair's Choice	Foster	Wonderful			Hill's Chili
Champion	Crosby	Yellow St. John	Hiley			Elberta
Crawford Early						

### Cherries

#### Prices of all Varieties of Cherry Trees

Bargain Size	Sour Cherry	2 Year	4 to 5 Feet	½ to ¾	EACH .12	TEN 1.00	HUNDRED 8.00
Bargain Size	Sweet Cherry	2 Year	4 to 5 Feet	½ to ¾	.15	1.25	11.00
Dyehouse	Montmorency		Bing				Napoleon
Early Richmond	Ostheim		Black Tartarian				Schmidt's Big.
English Morello	Olivet		Gov. Wood				Windsor
May Duke	Wragg		Lambert				Yellow Spanish

### Pears

#### Prices of all Varieties of Pear Trees

Bargain Size	2 Year	4 to 5 Feet	½ to ¾	EACH .15	TEN 1.25	HUNDRED 11.00
Beurre d' Anjou	Clapp's Favorite		Flemish Beauty			Lawrence
Bartlett	Duchess		Kieffer			Wilder Early

### Plums

#### Prices of all Varieties of Plum Trees

Bargain Size	2 Year	4 to 5 Feet	½ to ¾	EACH .15	TEN 1.25	HUNDRED 9.50
Abundance	German Prune	Monarch	Shrop. Damson			Satsuma
Burbank	Fellemburg	Moore's Arctic	Shiro			Wickson
Bradshaw	Imperial Gage	Pond's Seedling	York State Prune			Red June
Climax	Lombard					

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.

After that date 3% Discount on all Cash Orders of \$4.00 and up.

NOTE: A full description of the above varieties will be found in the preceding pages.

**BUY OF US AND CUT OUT MIDDLEMEN'S PROFIT—IT IS A BIG SAVING**





## Grapes

Because of their adaptability to any place where there is a bit of soil, grapes are often a source of considerable profit. In fact, some fruit growers say that if you can plant only one fruit, let that be grapes. They require little care and as a rule will produce most abundantly. Rocky hillsides on which no other fruit would thrive, will produce wonderful crops of grapes and show profits that will overshadow any other part of the farm. Good grapes command high prices and will find a ready market in any locality. We have the following varieties in our stock:

### Wholesale Prices of Grapes 2 Year No. 1 Vines

	EACH	TEN	HUNDRED	THOUSAND
2 Year	.10	.90	\$5.00	\$43.50

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th. After that date 3% Discount on all Cash Orders of \$4.00 and up.

✓ **Brighton**—A large, delicious, sweet red Grape; vine thrifty and a strong grower; flesh sweet, tender and very juicy. Best of all large red Grapes.

✓ **Campbell's Early**—Black, with purple bloom; bunch and berries large. Juicy, with rich, sweet flavor; almost seedless. Hardy and of vigorous growth. Fruit hangs on vines sound and perfect for ten weeks or more after ripening.

✓ **Agawam**—Good red variety; flesh tender and juicy, good bearer. Ripens with Concord.

✓ **Martha**—Bunches and berries of medium size, greenish white, with a thin bloom; flesh tender, with very little pulp, juicy, sweet and rich, hardy and productive. Ripens with Concord.

✓ **Diamond White**—The leading early white grape, ripening before Moore's Early. White, with rich yellow tinge; juicy, few seeds, almost free from pulp, excellent quality; above medium size, adheres firmly to stem. Vine like Concord in growth, hardness and foliage.

✓ **Salem** (Roger's No. 53)—A strong, vigorous vine; berries large, Catawba color; thin skin, free from hard pulp; sweet and sprightly; ripens first of September.

✓ **Catawba**—Dark red when fully ripe. Bunch large, berries medium to large, skin thick, tough; flesh somewhat

pulpy, with rich vinous flavor, of best quality for both table and wine.

✓ **Champion**—This is an extra early black grape. Bunch medium to large and compact. Berries adhering to the stem better than many other varieties. Skin thick, flesh sweet, juicy pulpy and good flavor. Vine a rank, vigorous grower. Perfectly hardy and very productive.

On account of its earliness always sells for high price in any market.

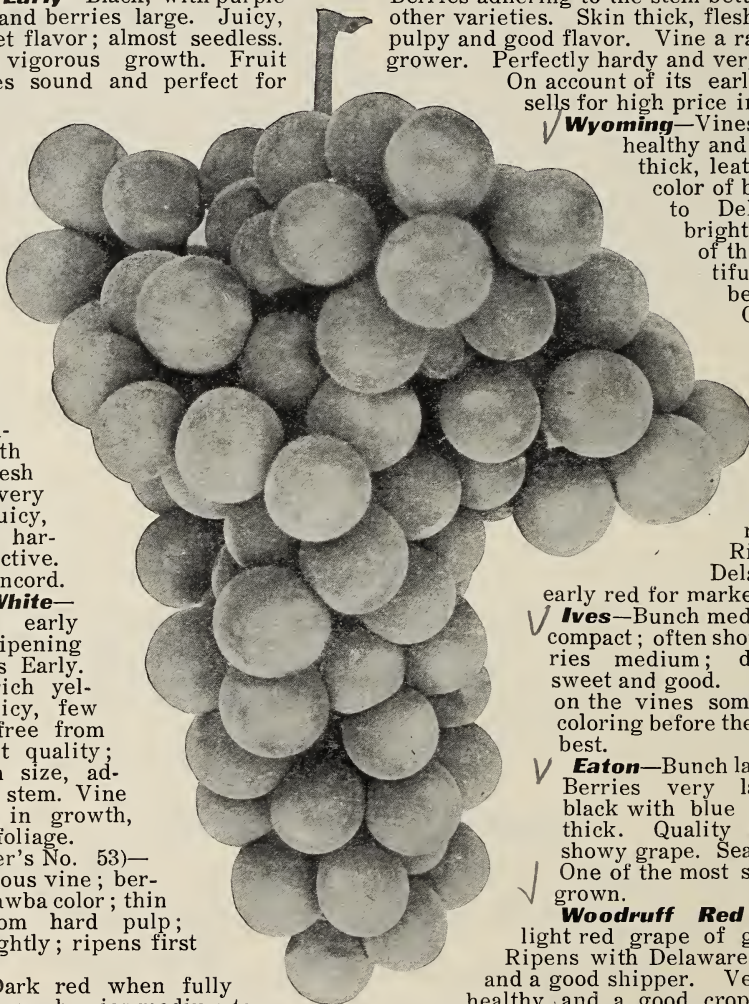
✓ **Wyoming**—Vines very hardy, healthy and robust, with thick, leathery foliage; color of berry similar to Delaware, but brighter, being one of the most beautiful of the amber or red Grapes, and in size nearly double that of the Delaware flesh tender, juicy, sweet, with a strong native aroma. Ripens before Delaware. Best

early red for market.

✓ **Ives**—Bunch medium to large, compact; often shouldered, berries medium; dark purple, sweet and good. Should hang on the vines some time after coloring before they are at their best.

✓ **Eaton**—Bunch large, compact. Berries very large, nearly black with blue bloom. Skin thick. Quality good. Large showy grape. Season medium. One of the most showy grapes grown.

✓ **Woodruff Red**—Handsome light red grape of good quality. Ripens with Delaware, keeps long and a good shipper. Very hardy and healthy, and a good cropper. One of the best red market grapes.



Concord

## "You'll Never Regret Planting Kelly Trees"





# Direct from Grower to Planter



## Grapes (Continued)

✓ **Concord**—The well-known black grape. Can always be depended on to fruit heavily. Succeeds over a large extent of country. Popular for market.

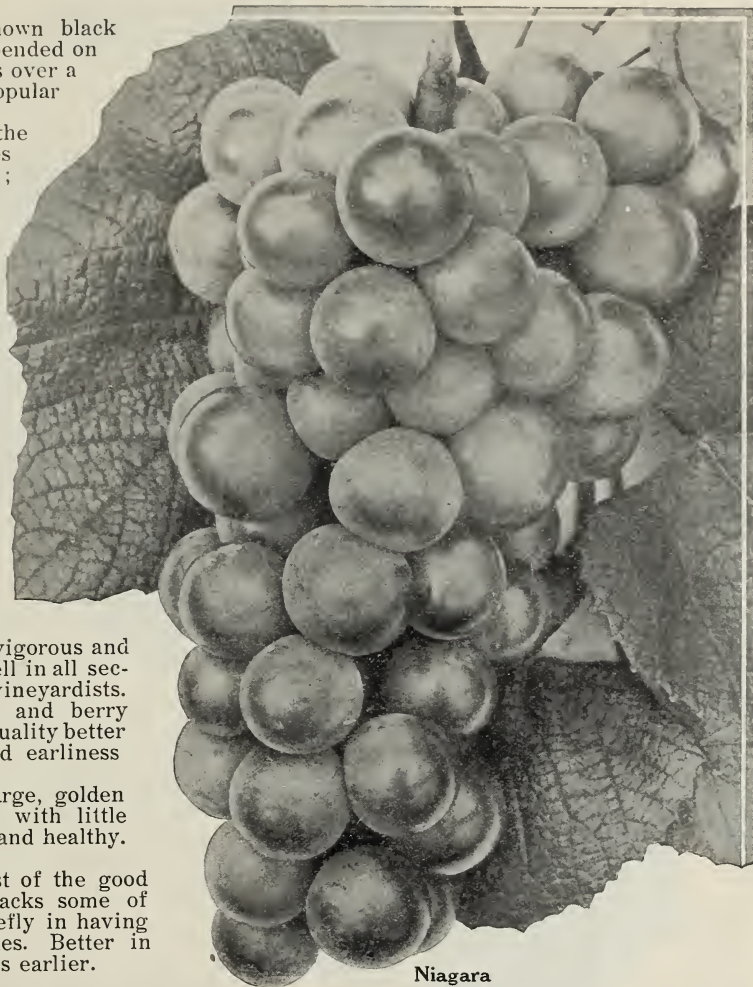
✓ **Delaware**—One of the finest Grapes. Bunches small, compact, shouldered; berries rather small, round; skin thin, light red; flesh juicy, with an exceedingly sweet and delicious flavor.

✓ **Niagara White**—Popular everywhere. Bunch very large and handsome, often shouldered, compact; berries large, round; skin thin, tough, does not crack and carries well; has not much pulp when fully ripe, melting, sweet, with a flavor and aroma peculiarly its own, and agreeable to most tastes; ripens with Concord, sometimes a little earlier. Vine very vigorous and productive, succeeding well in all sections. Largely planted by vineyardists.

✓ **Moore's Early**—Bunch and berry large, with a blue bloom; quality better than Concord. Its size and earliness render it desirable.

✓ **Pocklington**—Berries large, golden yellow; sweet and tender with little pulp. Thoroughly hardy and healthy. Ripens after Concord.

✓ **Worden**—Possesses most of the good qualities of Concord and lacks some of the bad ones. Differs chiefly in having larger berries and bunches. Better in quality and five to ten days earlier.



Niagara

### AN IMPORTANT QUESTION

In the last annual report of Secretary Wilson, of the U. S. Department of Agriculture, are these significant words:

*"The consumer pays a dollar for food; the farmer gets less than fifty cents for it. Who gets the rest?"*

### WELL PLEASED

Putney, Vt., Apr. 21, 1913

Dear Sirs:—The nursery stock which I bought of you arrived in good condition and I am much pleased with it.

Yours very truly,

GEO. H. GASSETT.

East Stroudsburg, Pa., Apr. 22, 1913  
Kelly Bros., Dansville, N. Y.

Gentlemen:—We received the trees in first class shape and are very much pleased with their looks. You certainly will get my future orders.

Sincerely yours,

E. D. BEARDSLEE.

CUT OUT THE MIDDLEMEN IN BUYING NURSERY STOCK. SAVE THE BIG MIDDLE PROFIT YOURSELF



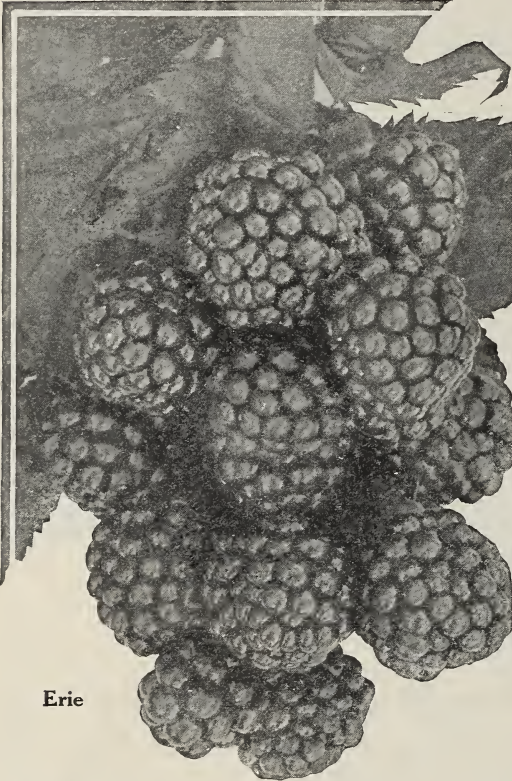
# Blackberries

Fruit growers as a rule regard the blackberry as the most profitable of the several varieties of berries. Blackberries thrive best on fertile loam, although clay and sandy soils also produce good results. The rows should be about six feet apart with each plant approximately 2 feet apart in the row. We have selected the following varieties as the best.

## Wholesale Prices of Blackberries

	EACH	TEN	HUNDRED	THOUSAND
Strong well rooted plants	.08	.50	\$2.00	\$17.50

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.  
After that date 3% Discount on all Cash Orders of \$4.00 and up.



Erie

**Erie**—Fruit very large, excellent quality. There is no other berry that rivals it in combining hardness, large size, earliness and productiveness.

✓ **Snyder**—Abundant bearer; berries of medium size; fruit ripens early and is sweet and juicy. Canes very hardy even in extremely cold climates. You won't go wrong in planting this variety, as it will be found most satisfactory both as a home and market berry.

✓ **Blower**—An upright, mammoth grower; very hardy and enormously productive; large, glossy, firm and luscious berry, extra good everywhere. Fruit may be picked continuously from July to October, ripening in great quantities in August and in abundance in September. Berries very large and of good quality.

✓ **Rathbun**—A strong, erect grower with strong stem, branching freely; will root from tip of branches like a raspberry. Hardy, having endured 20 degrees below zero and produced a good crop. Forms a neat, compact bush, 4 to 5 feet high, producing its immense fruit abundantly. Fruit is sweet and luscious without hard core, of extra high flavor, jet black, small seeds, firm enough to ship and handle well. Very large size.

✓ **Wilson's Early**—Very large size, oblong oval, black, quite firm, rich, sweet and good; ripens early and matures its fruit rapidly; retains its color well after picking.

✓ **Eldorado**—The hardest and sweetest blackberry. Very vigorous and hardy. Berries are very large, jet black, borne in large clusters and ripen well together; are very sweet, melting, pleasing to the taste, have no hard core, and keep eight to ten days.

✓ **Lawton**—The well-known market variety. Large, oval, black, juicy, sweet.

✓ **Mersereau**—Remarkably strong grower, upright, producing stout, stocky canes. An enormous producer of extra-size berries, which are brilliant black and retain color; extra quality; sweet, rich and melting, without core. Ripens very early.

Sciotsville, Ohio, April 11, 1913  
Kelly Bros., Dansville, N. Y.

Gentlemen: Your trees shipped April 3rd, reached me April 8th all O. K. Trees suited me to a "T." Will give you my orders in the future and do everything I can to induce others to deal with your firm.

Yours very truly,  
DAVID PYLE

Tunkhannock, Pa., May 12, 1913  
Kelly Bros., Dansville, N. Y.

Gentlemen: I wish to thank you for the trees received from you as they were a splendid lot, I think, and exceptionally well rooted. They are starting in nice shape. You may rest assured on another order next season which I trust will be a larger one than this season.

Respectfully yours,  
G. M. BURR





# Direct from Grower to Planter



## Raspberries



CUTHBERT

A ready market can always be found for raspberries. When well cared for they are sure to return a good profit. A patch of raspberries should be renewed about once in five years, as by that time the quality of the berries deteriorates and the fruit becomes small. The plants should be well manured and cultivated at frequent intervals. We offer the following varieties:

### Wholesale Prices of 2 Year, Strong, Healthy Plants

	TEN	TWENTY-FIVE	HUNDRED	THOUSAND
Cumberland (Black)	.35	.65	\$1.50	\$13.50
Kansas (Black)	.35	.65	1.50	13.50
Gregg (Black)	.35	.65	1.50	13.50
Ohio (Black)	.35	.65	1.50	13.50
Diamond (Black)	.35	.65	1.50	13.50
Conrath (Early Black)	.35	.65	1.50	13.50
Plum Farmer (Black)	.35	.65	1.50	13.50
Columbian (Purple)	.35	.65	1.50	13.50
Cuthbert (Red)	.30	.60	1.00	9.00
Loudon (Red)	.50	.75	1.50	12.00
Marlboro (Red)	.35	.60	1.00	9.00
Golden Queen (Yellow)	.50	.75	1.75	13.50

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th.

After that date 3% Discount on all Cash Orders of \$4.00 and up.

✓ **Cuthbert** (Red)—Medium to large; crimson; hardy and prolific. The most reliable sort. Fine for market or garden. Succeeds well over a large range of territory both north and south. Sufficiently firm so that the fruit ships well and of such good quality as to make it one of the best for home use.

✓ **Loudon** (Red)—The Loudon New Red Raspberry ripens with the earliest and hangs late. It is as hardy as the Turner, and is of superior quality. Very productive and a good shipper.

✓ **Plum Farmer** (Black)—This very large and productive black raspberry has been thoroughly tested in western New York where it is a great favorite for market or home use. It is covered with a grayish bloom, like the bloom on a grape, which makes it very attractive in appearance. It ripens very early and quickly. The fruit is enormously large.

✓ **Kansas** (Black)—One of the best of the early ripening Blackcaps; the berries are large and showy; hardy.

NOTE OUR SPECIAL DISCOUNT ON ORDERS RECEIVED BEFORE MARCH 20



**Raspberries (Continued)**



**GREGG**

✓ **Marlboro** (Red)—A very profitable, early market variety with large, light crimson fruits, of good size and flavor. The crop covers a period of four or five weeks in ripening.

✓ **Diamond** (Black)—Has shown itself to be one of the most popular black Raspberries. It is sweeter than most varieties, more pulpy, and contains fewer seeds; at the same time it is firm and an A No. 1 shipper. It is a grand berry for drying, the dried berries being a jet black and containing all the richness, fine flavor and sweetness of the fresh fruit. The berries are large and the quality is good.

✓ **Cumberland** (Black) — The largest of all Blackcaps. A healthy, vigorous grower, throwing up stout, stocky well branched canes that produce immense crops of magnificent berries. Fruit very large, firm, quality good; keeps and ships as well as any of the blacks. It is a profitable market variety.

✓ **Gregg** (Black)—Of great size, of fine quality; very productive and hardy. It takes the same position among blackcaps as Cuthbert among the red sorts. No one can afford to be without it.

✓ **Ohio** (Black)—A standard early berry. Very productive. Fills up quarts very fast, and is easy to pick. Fine quality; very hardy.

✓ **Columbian Purple**—A strong grower, unexcelled for productiveness and desirable for canning. Fruit very large, purplish color, rather soft; rich, sprightly flavor.

✓ **Conrath** (Early Black)—In Conrath we have united vigor, hardiness, large size and productiveness; qualities that will give it a foremost rank.

✓ **Golden Queen** (Yellow)—Very large, hardy, vigorous and productive. No gardens should be without it.

## Gooseberries

The gooseberry is gaining in popularity every year. It has been found to be very profitable in the home market and grows readily in any good soil. The plants bear abundantly and require little care. We have the following standard varieties:

✓ **Chautauqua**—Very large, one of the best. Superior quality and very productive.

✓ **Downing**—Whitish green; vigorous and prolific. A fine reliable berry for general culture.

✓ **Houghton**—A medium sized American variety, which bears abundant and regular crops, and never mildews; fruit smooth, red, tender and very good; valuable.

✓ **Industry**—An English variety, producing exceedingly large fruit of dark red color and delicious quality. Highly recommended both in this country and in Europe.

✓ **Red Jacket**—An American Seedling of large size; smooth, prolific and hardy, of best quality. A wonderful cropper.

### Prices for Gooseberries 2 Year Strong Bushes

				EACH	TEN	HUNDRED
Chautauqua	-	-	-	.20	\$1.65	\$15.00
Downing	-	-	-	.12	1.00	7.50
Houghton	-	-	-	.15	1.00	7.50
Industry	-	-	-	.20	1.75	14.00
Red Jacket	-	-	-	.15	1.00	8.50

## “You'll Never Regret Planting Kelly Trees”





# Direct from Grower to Planter.



## Currants

No other bush fruit ripens as early as the currant. It is hardy and will produce heavily. Careful cultivation will practically double production. It is best to plant the bushes in rows about 4 feet apart. The ground should be kept free of weeds and the bushes carefully pruned each spring. The following varieties have been found to be the best for commercial purposes:

### Wholesale Prices of all Varieties of Currants

(Except Where Otherwise Noted)

	EACH	TEN	HUNDRED	THOUSAND
2 Year Strong Bushes	.10	.75	\$4.50	\$40.00

8% Discount on all Cash Orders amounting to \$4.00 and up received on or before March 20th. After that date 3% Discount on all Cash Orders of \$4.00 and up.



Fay's Prolific

✓ **Fay's Prolific** (Red)—A cross between Cherry and Victoria. Of large size, fine flavor, and claimed to be twice as prolific as the Cherry. Highly commended by those who have seen or had experience with it.

✓ **Cherry** (Red)—Fruit of very large size and very tart; plant vigorous, but not as productive as some of the other varieties.

✓ **Perfection**—Large; red; fine. It is one of the most productive currants known, and quality superior to anything on the market. The flavor is rich, mild, sub-acid, with plenty of pulp and few seeds. 2 yr., 15c each, \$1.25 per 10, \$10.00 per 100.

✓ **White Grape**—Very large; yellowish white, sweet or very mild, acid; excellent quality and valuable for the table. The finest of the white sorts.

✓ **Black Champion**—Bush vigorous, and productive; fruit averages above medium; pulp nearly sweet, mild-flavored. A desirable variety for general culture.

✓ **Wilder**—A remarkable new variety both for table and market; strong grower, enormously productive; bunch and berry very large; bright red and of highest sub-acid quality, making it unequalled for the table, cooking or market.

✓ **Red Cross**—A strong growing variety. Cluster long; berry medium to large, bright red; quality good to best. It is exceedingly productive, and the currants are of large size. Further than this, the fruit is far sweeter than ordinary currants.

So. Hatfield, Pa., May 3, 1913  
Kelly Bros., Dansville, N. Y.  
Gentlemen:—I received my trees yesterday and they were in fine condition. I want to say that I am more than pleased with them. I think they are the finest lot of trees I ever received from any nursery. Yours very truly,  
W. CHESTER ANGLE.

Marion, Ia., April 18, 1913  
Kelly Bros., Dansville, N. Y.  
Dear Sirs:—Your order of peach trees received. They were in fine shape. Thanks for extras. I sent an order to another firm sometime before I did yours and have not received the goods—it pays to find out who is prompt.  
L. W. ALT.

Natick, Mass., Apr. 26, 1913  
Kelly Bros., Dansville, N. Y.  
Gentlemen:—The trees arrived today and they are good ones and have splendid roots. You will hear from me again when I want more trees.  
Yours truly,  
J. W. WHEELER.

NOTE SPECIAL PRICES ON SMALLER SIZED TREES ON PAGE 25



## Garden Roots

### RHUBARB (Pie Plant)

Rhubarb is the earliest available material in the Spring for fresh pies and sauce. Every family should have a few Rhubarb root for there is nothing in the fruit or vegetable line that is so beneficial to the human system in the Spring months. Set plants 12 to 18 inches apart in rows.

**Linnaeus**—Large, early, tender and fine.

**Early Scarlet**—Rather small, early and good.

Prices, strong 2 year plants, 10c each; 60c per 10; \$4.00 per 100

### ASPARAGUS

**Conover's Colossal**—A standard variety of large size, tender and excellent quality. This variety is known everywhere. You will get good satisfaction out of a bed of asparagus.

**Palmetto**—A very early variety, even, regular size and of excellent quality. It has been tested both north and south and has proven entirely satisfactory.

Prices, strong, healthy plants, 15c per 10; \$1.00 per 100; \$6.00 per 1000.

### HORSE RADISH

Will stand a great deal of hardship and exist in soil year after year. Plant in deep, rich, cool soil. The yield will vary according to the soil and treatment. As high as ten tons have been secured from an acre.

Price, Strong Sets, 25 cents per 10, 75 cents per 100, \$6.00 per 1000.

## Strawberries

Being practically the first fruit of its kind on the market, strawberries are ready sellers and can be grown at a good profit. They will thrive in any good garden soil. Plants should be set one foot apart in the row, with the rows two feet apart. Beds should be renewed every third year, as it has been found that more than two crops to a planting are not profitable.

Extra Strong Plants, by express

HUNDRED

.60

THOUSAND

\$4.50

NOTE—Strawberry plants are always shipped separate from balance of order. About May 1st.

We consider the following standard varieties to be the best:

✓ **Brandywine**—A good market berry; medium to large; dark scarlet, firm and somewhat acid; a good bearer and does well in clay soil.

✓ **Corsican**—It is a great strawberry; it is the biggest berry; it is the brightest and best in color; it is a great yielder and producer; and the foliage is exceedingly vigorous and leathery resisting fungus, drought, weed and even neglect of cultivation.

✓ **Jessie**—Especially valuable for garden. Large, firm and solid; excellent quality; productive.

✓ **Marshall**—Very large, dark crimson; firm and of excellent quality; plant vigorous and productive; one of the best varieties for home use or market.

✓ **McKinley**—Very large; conical, sometimes flattened; color crimson. On account of its vigor and great productiveness it is recommended for home use or market.

✓ **Senator Dunlap**—A sturdy plant and heavy cropper of best quality berries, with clean, healthy foliage which has no tendency to rust. The berries are very large, roundish conical regular with slight neck. In color, they are glossy crimson, with the meat firm and solid, deep crimson throughout and good in quality.

**Wilson**—The best berry for canning. This is an old well thought of variety that has always given satisfaction. One of the very best berries for flavor and quality. We recommend this variety to you.



Marshall

FOLLOW THE FOOTSTEPS OF SATISFIED BUYERS—SEND YOUR ORDERS TO US





# Direct from Grower to Planter



## Ornamental Department



WELL-KEPT grounds, which necessarily include fine shade trees and ornamental and flowering shrubs, are naturally a great source of pleasure to a property owner. They also greatly enhance the value of property. A relatively small amount invested in ornamentals will bring a big return should you wish to dispose of your property. Nor does it require a big outlay of money to make your property beautiful by such ornamentation. The trees and shrubs of course should not be planted haphazardly. If you do not know just how to go about the matter you can easily obtain competent advice. We take the same care with our ornamental stock that we do with our fruit stock. That means that it is the best.

### Evergreens

**American Vitæ**—Much used for hedges, screens, singly on lawns, and in tubs for porches, etc. It is a handsome little tree, and if allowed to grow naturally will be quite tall and pyramid-shaped. Can be trimmed and kept in any form and height. In the summer the foliage is bright green above, yellowish beneath, and when winter comes this changes to the richest tones of brown and bronze. 18 to 24 in., 25c each, \$2.00 per 10, \$15.00 per 100.

**Boxwood**—This old fashioned variety is a native of England where it has been grown for centuries. Its neat, dense, waxy foliage has secured many admirers in the country. They are well adapted to small places and can be used with splendid effect as shrubs for the lawn. For decorative purposes, both summer and winter. 2 to 3 ft., \$2.00 each, \$15.00 per 10.

**Nordman's Fir**—A symmetrical and imposing tree; the warm green of the young shoots contrasts finely with the rich, deep color of the old foliage; the best of the Silver Firs. 2 to 3 ft., 60c each, \$5.00 per 10.

**Colorado Blue Spruce**—Foliage blue and sage—that distinctive color which is so rare in the East. Tree usually has a symmetrically shaped narrow-pointed or rounding top; is hardy and quick growing. 3 to 4 ft., \$2.00 each, \$15.00 per 10.

**Norway Spruce**—During the past twenty-five years the most widely planted Spruce. It is fast growing, tall, graceful and handsome, at home in any place you put it, and is suitable for both windbreaks and ornaments. 2 to 3 ft., 25c each, \$2.25 per 10, \$16.00 per 100.

**Irish Juniper**—Junipers are handsome evergreens; are always neat and clean. This variety grows exceptionally slim and column-like. The branches grow almost straight up, and a 7 or 8 foot tree will not be more than a foot and a half thick. 2 to 3 ft., 50c each, \$4.00 per 10.

**Balsam Fir** (American Silver)—A very regular symmetrical tree, assuming the conical form; leaves dark green above, silvery beneath. 18 to 24 in., 25c each, \$2.25 per 10.



1. White Spruce

2. Norway Spruce

3. Nordmans Fir

4. Japanese Cypress

5. White Fir

6. Balsam Fir

WE WOULD BE GLAD TO SEND YOUR FRIENDS A COPY OF OUR CATALOG



## Vines



**Althea Hedge**

**Wistaria**—(Purple) 25c each, \$2.25 per 10.  
**Honeysuckle**—(Hall's Japan) 25c each, \$2.00 per 10.

**Chinese Matrimony Vine**—Vigorous and hardy climber, flowers bright purple, succeeded by scarlet berries nearly one inch long. Excellent for trellises. 25c each, \$2.00 per 10.

**Ampelopsis Veitchii**—(Japan Ivy). For covering buildings of brick and stone; clings tightly to the smoothest surface. Bright green leaves, changing to brilliant colorings in fall. 25c each, \$2.00 per 10.

**Clematis Henryii**—Single; the finest white Clematis; very large, fine flowers; grows rapidly; blooms freely during summer and autumn. 35c each, \$3.00 per 10.

**Clematis Jackmanni**—Single. Very large; deep purple; forms a perfect mass of the richest bloom. 35c each, \$3.00 per 10.

**Ivy**—(American or Virginia Creeper). 25c each.

**Clematis**—(Paniculata) 25c each, \$2.25 per 10.  
**Birthworth**—(Dutchman's Pipe) 35c each, \$3.00 per 10.

## Hedge

**California Privet**—A vigorous-growing variety, of fine habit, thick, glossy, nearly evergreen leaves. Of all ornamental hedge-plants this is the most highly prized. If cut to the ground one or two years after planting, it makes a very thick hedge right from the bottom, sending up many strong shoots. The leaves are a rich green, and will remain on the plants up to Christmas, and if they are a little sheltered they will keep green almost all winter.

**Strong Plants 18 to 24 in.**

EACH	TEN	HUNDRED	THOUSAND
.05	.45	\$3.00	\$25.00

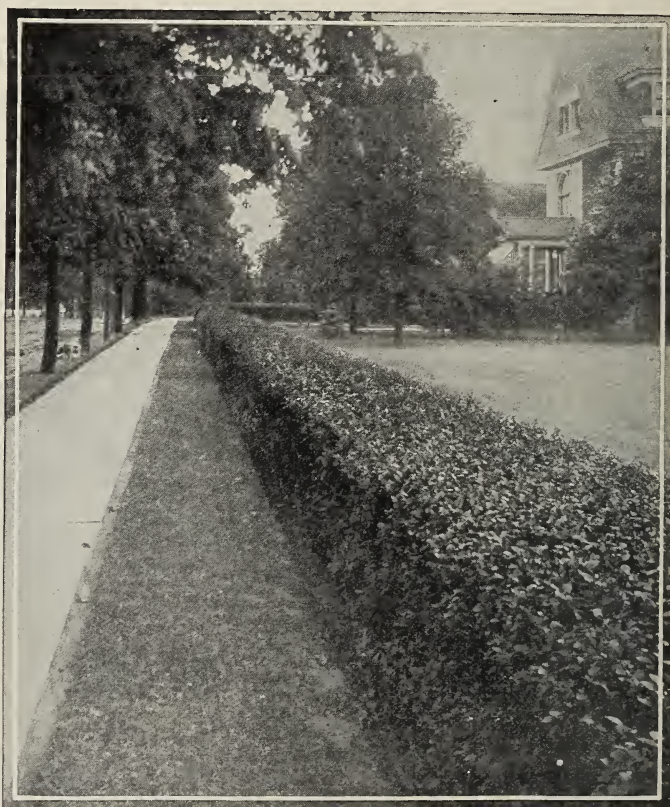
**Strong Plants 2 to 3 feet**

EACH	TEN	HUNDRED	THOUSAND
.08	.65	\$4.00	\$37.50

**Barberry Thumbergii**—A beautiful shrub from Japan. It is of dwarf habit, not growing more than three feet high, covered with yellow flowers, followed by scarlet flowers on long stems, which last nearly all winter. We make a specialty of this hedge and offer plants at extremely low prices.

**Strong Plants 12 to 18 in.**

EACH	TEN	HUNDRED
.15	\$1.25	\$11.00



**California Privet Hedge**

YOUR FIRST ORDER WILL CONVINCE YOU OF OUR UNPARALLELED VALUES





Direct from Grower to Planter.



# Shade Trees



American Elm

**Poplar Carolina** — A very rapid growing, soft-wooded tree, resembling the Cottonwood somewhat, but has a larger leaf and much thicker and more spreading top, denser and heavier foliage. It is being extensively planted in the cities and towns throughout the United States on account of its rapid growth, its symmetry and ability to endure gas and smoke. Perfectly hardy. It is free from cotton which is so disagreeable in the Cottonwood.

We have a good supply of these and can make a very low price on them.

Price, 10 to 12 feet, 20c each, \$1.50 per 10, \$12.00 per 100.

8 to 10 feet, 15c each, \$1.30 per 10, \$10.00 per 100.

6 to 8 feet, 10c each, 80c per 10, \$7.50 per 100.

**American Elm**—The most admired of all American trees. It is very attractive in any suitable location, is entirely hardy and easily transplanted. There are more Elm trees planted along our streets than any other

one variety. This on account of its dense green foliage, which spreads out from overhead, covering a suitable space of ground in proportion to the size of the tree, which makes it the finest shade tree in the world. Price 8 to 10 ft., 50c each, 10 for \$4.50

**Norway Maple**—A large tree with a head unusually round and perfect in form, with deep green foliage. It is a vigorous grower and very desirable for street or lawn planting. It is free from disease and holds its foliage and color late in the fall. Price 8 to 10 feet, 50c each, 10 for \$4.50.

**Purple-Leaved Beech** — Beautiful purple-leaved foliage tree. Deep purple in spring changing to crimson and again to dull green in fall. One of the most effective lawn trees we have. Price 3 to 4 feet, 50c each, 10 for \$4.50.

- American Chestnut.....50c Each
- American Linden
- (Basswood).....50c "
- Magnolia (Speciosa).....\$2.00 "
- Mountain Ash.....50c "
- Laburnum (Golden Chain).....50c "
- Lombardy Poplar.....25c "
- Tulip (White wood).....75c "
- Willow (Babylonica).....75c "
- Oriental Plane.....75c "
- Catalpa Speciosa (Western Catalpa).....30c "
- Cut-Leaf Weeping Birch.....40c "



Norway Maple

NOTE OUR SPECIAL DISCOUNT ON ORDERS RECEIVED BEFORE MARCH 20



# Flowering Shrubs

Prices on all Flowering Shrubs

(Except as Noted)

Large Size	2 Year	EACH .20	TEN \$1.50	HUNDRED \$12.50
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Lilac

**Lilacs**—These beautiful shrubs should be planted at every home. The most desirable varieties we give a description of below.

**Common White**—(Syringa Vulgaris Alba) Stocky strong grower and exceedingly hardy. The bloom is in large white clusters and very fragrant. Thrives well in all localities.

**Common Purple**—(Syringa Vulgaris). Similar to white except that the twigs are a little more slender and the bloom is a pinkish-purple color; a most profuse bloomer.

**Hydrangea Paniculata Grandiflora**—A grand and showy shrub which gives a splendid effect in a border or bed, singly or massed. The colors of the flowers change as the season advances. In spring they are the pink and white of youth, while by the time autumn comes they have reached the bronze of old age. Flowers in large clusters. Commence to flower in July and remain until November.

**Blue Hydrangea** (Japanese Hydrangea) — As they grow

around our front porch, they have very blue flowers. The foliage is intense shiny green, and the whole shrub is very showy. South, they stand the cold, but in the North require protection,

**Hydrangea P.G. Tree Form**

—Same as bush, but grown in tree form with single stem, very desirable. 50c each, \$4.00 per 10.

**Snowball** (Viburnum) — A well known favorite shrub, with globular clusters of white flowers, blooming the latter part of May. This good old early and sure-flowering shrub is planted perhaps more extensively than any other. It is found in every collection in the gardens of the rich as well as the poor. We have a fine lot of strong plants.

**White Fringe** — A popular and much admired shrub of moderate growth and rounded form with large dark green glossy leaves, and drooping panicles of beautiful white fringe-like flowers.

**Rose of Sharon** (Althea)—

Best shrub for flowering in late summer. Blossoms in great profusion and in striking colors, from white to dark maroon.

Grows tall; large bell-shaped flowers; Aug. and Sept. when most other shrubs are out of bloom. Planted more compactly and occasionally pruned they are both serviceable and showy as hedges.



Hydrangea

THIS CATALOG IS OUR ONLY SALESMAN—HENCE OUR LOW PRICES.





# Direct from Grower to Planter



Flowering Shrubs—(Continued)



*Spiraea*

***Spiraea Van Houttei***—Finest of the *Spiraeas*, giving a complete mass of drooping white blossoms, the foliage hardly showing. It is a beautiful ornament for the lawn at any season. The accompanying cut is a fair one and shows it in blossom.

***Spiraea Callosa Rosea***—Has large panicles of deep rosy blossoms; grows freely; blooms nearly all summer.

***Spiraea Prunifolia***—A very beautiful variety flowers white and double. A very profuse bloomer in May. Foliage turns a very beautiful brown color in Autumn. Hardy and desirable.

***Sarhifolia*** (Ash-Leaved *Spiraea*)—A vigorous growing bush with large handsome foliage resembling that of the mountain ash. Long spikes of white flowers in July.

***Deutzia***—Fine companion shrubs for the *Spiraea*. Good in every way; a delight to all. Hardy, easy to cultivate and sure bloomers.

***Deutzia*** (Pride of Rochester)—Blooms in May. Double, white, tinted with rose on the edge. It excels in size of flower, profuse bloom and vigorous growth.

***Deutzia Gracilis*** (Slender Branched *Deutzia*)—A dwarf variety well adapted to planting in cemetery lots and small lawns. It blossoms in June and the flowers are white. It flowers often in winter when the temperature is low. First to flower.



*Deutzia*

***Weigelas***—Beautiful shrubs that bloom in May, June and July. The flowers are produced in so great profusion as almost entirely to hide the foliage. They are very desirable for the border or for grouping, and as specimen plants for the lawn.

***Golden Glow***—This beautiful yellow blooming perennial plant was unknown to most people until a recent date. In order to be popular, a plant must be able to thrive in all localities without nursing and this is just what *Golden Glow* does. Like *Phlox* it stands out doors all winter. The blossoms appear in large numbers, hundreds of them on a single plant, and they succeed one another and remain long in bloom, giving the place an animated and brilliant appearance. Don't fail to plant *Golden Glow*.

***Philadelphia*** (*Syringa* or *Mock Orange*)—One of the best and most popular shrubs. They are usually tall, vigorous growers, with large foliage and flowers, and so are valuable for backgrounds, screens, grouping and specimens. Their flowers are very sweet scented, milk white in most cases, and beautiful for cutting.

***Coronarius*** (*Garland Syringa*)—A fine old form, 8 to 10 feet tall, that blooms among the earliest of the family, in very graceful sprays. Its large white flowers are delightfully scented. May.

***Aureus***—A striking shrub of medium size, with golden yellow leaves that remain bright through the season. Valuable for contrastive grouping.

***Gordonianus***—Strong growing, large flowered white; blooms late in season. July.

## "You'll Never Regret Planting Kelly Trees"



# Roses

Its wonderful beauty and fragrance makes the rose the most popular of flowers. Many persons think that it is difficult to grow roses. Such is not the case. Good soil and a little care will insure fine hardy plants and beautiful blossoms. Care should be taken to see that your stock is good. The best costs only a few cents more than the inferior kind. You will be well repaid for the extra investment.

	EACH	TEN	HUNDRED
Prices, all varieties 2 yr. Strong Plants	18c	\$1.60	\$16.00

The following are the varieties we offer:

**Alfred Colomb**—Brilliant crimson; large, full and of fine globular form; extremely fragrant; foliage large and handsome. A good rose for general cultivation.

**American Beauty**—Flowers very large of beautiful form and very double; color a deep rich rose. Fragrance delightful, resembling La

**Crimson Baby Rambler**—Imagine a rose like the Crimson Rambler would be if only 20 inches high. Blooming every day in the year under the right conditions, with immense clusters of clear, brilliant, ruby-red flowers, even more striking than Azalea. Superb for single specimens, dwarf hedges and for bedding.

**Dorothy Perkins**—A splendid sort with beautiful shell-pink flowers, full, large and double. The trusses often contain 30 to 40 individual flowers. Bright foliage that keeps fresh better than most kinds do.

**Frau Karl Druschki**—Pure paper-white, large-sized and free flowering. It is a remarkably handsome plant with bright heavy foliage and strong upright growth. The bloom is perfect in form, on fine long stems, and of the purest possible white. There is nothing in the line of perfectly hardy Roses that can compare with this one in form, color and general finish.

**Magna Charta**—Pink, suffused with carmine; full, globular. Fragrant and excellent. In every way a fine rose.

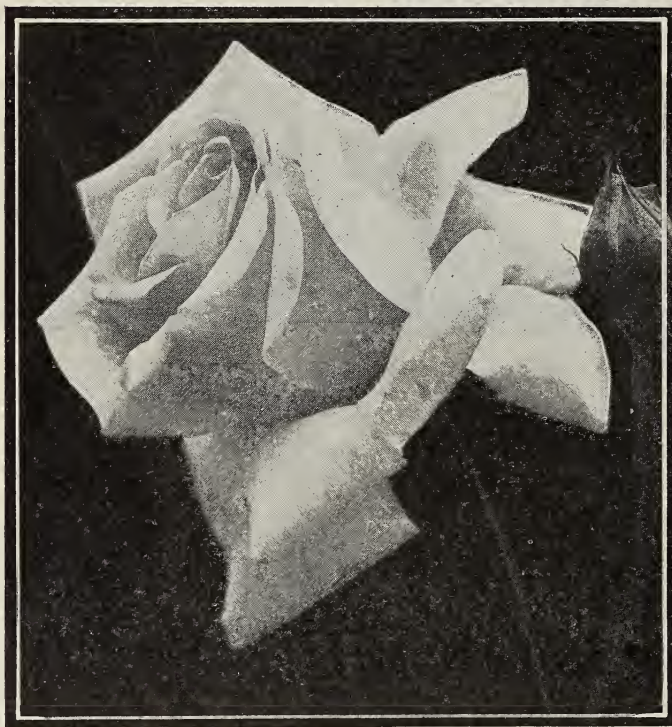
**Margaret Dickson**—A magnificent rose, white, with pale flesh; extra large flower, of splendid form and substance, with waxy shell-like petals fragrant and pleasing. A vigorous and free-flowering variety, with handsome, large dark green foliage.

**Mrs. John Laing**—A splendid free-flowering sweetly fragrant rose of beautiful form. Color, clear,

bright, shining, silvery pink, exquisitely shaded. Immense flowers, full and double, borne in great profusion on long, stiff canes. Undoubtedly one of the best bedding varieties yet introduced.

**Marshall P. Wilder**—Cherry-carmine color; has a fine form. The bush is very vigorous. This is undoubtedly the finest of its color.

**Bessie Brown** (New)—Very large, shell-shaped petals of creamy white, faintly flushed with pink, make up into flowers of rare beauty.



Bessie Brown

France or the old-fashioned Damask Rose; each shoot produces a bud.

**Baron de Bonstetten**—Rich, velvety maroon, large and full; a splendid sort.

**Glo**—One of the best; large, fine, globular form, flesh color, shading to rose in center; very vigorous.

**Coquette des Alps**—White, slightly shaded with carmine; strong grower and a great favorite. This variety is very valuable; it continues to give a profusion of blossoms for weeks after general varieties have finished.

EVERY PURCHASE WILL PROVE TO YOU THE VALUE OF BUYING STOCK  
DIRECT FROM US





# Direct from Grower to Planter



## Roses—(Continued)

### **Crimson Rambler—**

This remarkable rose was originally received from Japan. The plant is of very vigorous growth, making shoots of from 8 to 10 feet high in a season, and therefore a most desirable climbing variety. The flowers hold their beautiful crimson color a long time without fading, and give a most magnificent effect in contrast to the bright glossy foliage.

### **General Jacquemont—**

The leading rose. Deep, brilliant shaded crimson, with large petals, globular with high center. A well-known favorite; one of the best and planted by all who plant roses.

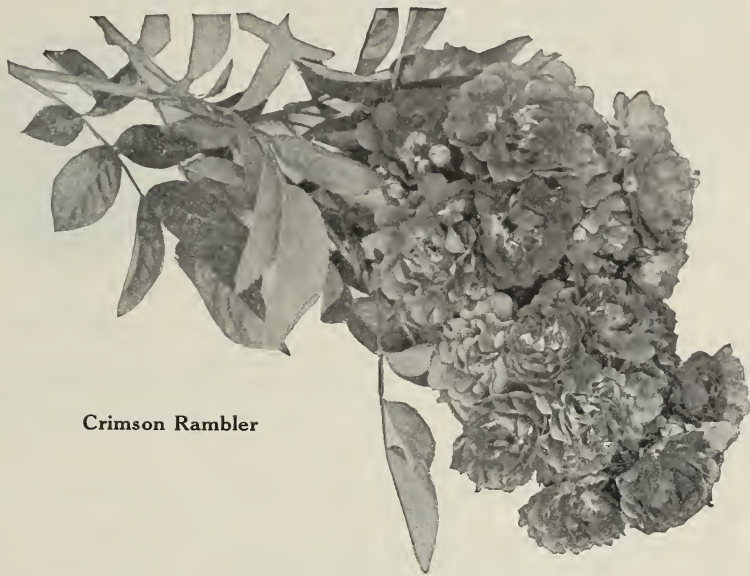
**Killarney**—Probably no rose has ever taken such a prominent place so quickly as Killarney.

In color it is a sparkling, brilliant, imperial pink; the blooms are large, the buds long and pointed, the petals very large and of great substance.

**La France**—Hybrid Tea Rose. Delicate silvery rose color, changing to silvery pink; very large and full, globular form. Sweetest Rose and most constant bloomer.

**Coquette des Blancs**—Pure white, of fine form. Free bloomer and a fine rose for late blossoms.

**Earl of Dufferin**—Rich, brilliant, velvety crimson, shaded with dark maroon; large, full, finely formed; delightful fragrance. A vigorous grower.



Crimson Rambler

**Paul Neyron**—Largest rose in cultivation; is a free bloomer; color deep clear rose.

**Persian Yellow**—Bright yellow, nearly full. Hardy and vigorous.

## MOSS ROSES

The Moss Rose is as hardy as any of the June Roses and admired on account of its bright, healthy foliage and mossy-like covering of the buds; good bloomers and large.

**Prince Camille de Rohan**—Very dark velvety crimson, changing to intense maroon.

**Anne de Diesbach**—Carmine, a beautiful shade; very large. A superior garden sort; fragrant; one of the hardiest.

**Baltimore Belle**—White with blush center, very full and double; one of the finest climbing roses; a rapid grower, with hardy and luxuriant foliage and immense clusters of flowers.

**Hugh Dickson**—Intense crimson, shaded scarlet; very large, full and magnificent form, with high pointed center; growth upright and vigorous, free and continuous blooming; the finest of all autumn roses, highly perfumed.

We also have the following varieties:—Perpetual Pink, Mad. Plantier, Prairie Queen, Madame Gabriel Luizet.

## TREE ROSES

We have the finest lot of Tree Roses to offer for this season that we have ever grown and are making an especially low price on them. Tree roses are grafted on hardy rose stocks four to five feet high, are tree-shaped and when in bloom are objects of great beauty. We offer you your choice of colors: White, Red, Crimson and Pink.

EACH TEN

Prices on all varieties of Tree Roses 60c \$5.00



Tree Rose

WE REALIZE THAT OUR BEST ADVERTISEMENT IS YOUR PERMANENT SATISFACTION



# Special Bargains in Collections of Fruit Trees for the Garden and Orchard

## Kelly's Collection for the Home No. 1

\$3.75 worth of Trees, Special Collection Price \$2.50

1 Red Astrachan Apple, 1 R. I. Greening Apple, 1 Northern Spy Apple, 1 Baldwin Apple, 1 Ey. Richmond Cherry, 1 Napoleon Cherry, 1 Montmorency Cherry, 2 Elberta Peach, 1 Ey. Crawford Peach, 1 Burbank Plum, 1 Abundance Plum, 1 Lombard Plum

Thirteen trees, all the largest size, XXX Grade \$2.50



## Standard Pear Tree Collection No. 2

1 Flemish Bty., 1 Sheldon, 2 Kieffer, 1 Wilder Early, 1 Beurre'd Anjou, 1 Seckel, 1 Bartlett, 1 Clapp's Fav., 1 Duchess'd Angouleme

10 first class trees, 4 to 5 feet for \$1.50

## Special Collection for the Garden No. 3

2 Elberta Peach, 1 Ey. Crawford Peach, 1 Montmorency Cherry, 1 Early Richmond Cherry, 1 Lambert Cherry, 1 Kieffer Pear, 1 Bartlett Pear, 1 Seckel Pear, 1 German Prune, 1 Lombard Plum, 1 Bradshaw Plum.

12 First Class, X Grade Trees, worth \$2.10 for \$1.50

## Grape Collection No. 4

3 Concord, 2 Delaware, 2 Campbell's Early, 2 Moore's Early, 2 Niagara, 1 Pocklington

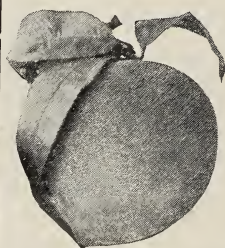
12 good, thrifty Vines, Special price 75 cents

## Rose Collection No. 5

1 Am. Beauty, 1 Crimson Rambler, 1 Karl Druschki, 1 Marshall P. Wilder, 1 Coquette des Alps, 1 Dorothy Perkins, 1 Killarney

Seven 2 yr. strong bushes, Special Price \$1.00

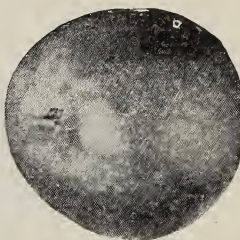
## Peach Tree Collection No. 6



3 Elberta  
2 Greensboro  
2 Late Crawford  
1 Yellow St. John  
2 Early Crawford

10 Peach Trees, 3 to 4 Feet, 85 Cents

## Apple Tree Collection No. 7



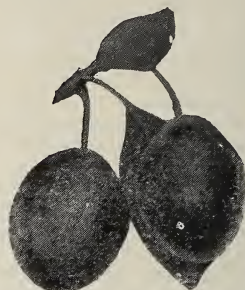
1 York Imperial  
1 Baldwin  
1 Winter Banana  
1 Wealthy  
1 Northern Spy  
1 King  
1 Wolf River  
1 R. I. Greening  
1 Pewaukee  
1 Stark

10 Apple Trees, 4 to 5 Feet, \$1.10

## Plum Tree Collection No. 8

1 German Prune  
1 Lombard  
1 Abundance  
1 Ponds Seedling  
1 Bradshaw

5 Plum Trees, 4 to 5 Feet 75 Cents



## Currant Collection No. 9

10 strong 2 year bushes for 50 cents

3 Red Cross  
2 White Grape

3 Wilder (Red)  
2 Black Champion

## Special Blackberry Collection No. 10

24 Strong Plants for 80 Cents

6 Eldorado

6 Lawton

6 Snyder

6 Mersereau

All strictly first-class plants 24 in all

## Cherry Tree Collection No. 11



1 May Duke, 1 Olivet,  
1 Ostheime, 1 Early  
Richmond, 2 Large  
Montmorency, 1 Lam-  
bert, 1 Schmidt's Big-  
gareau.

8 first class, X Grade,  
Cherry trees, Special  
Price 90 Cents



# Advice to Planters

**Preparation of the Soil**—Prepare a rich, deep bed of mellow soil, and have the land sufficiently drained to relieve the roots from standing water. To insure a fine growth land should be in as good condition as is required for a crop of wheat, corn or potatoes.

**Preparation of Trees or Other Stock**—We use great care in digging and packing, but the loss of some small roots and fibers is unavoidable. If stock is properly prepared before it is planted, no permanent injury will result from this, but the preservation of the natural balance between top and roots renders a vigorous cutting back of the former absolutely necessary in most cases. And, therefore, prune off broken ends of roots, if any, (a smooth cut root granulates or makes ready to extend sooner than one broken off), cut back the tops to the extent of about one-half the previous season's growth, taking care at all times to prune in such a manner as will tend to develop a well-formed head, sufficiently open to admit air and light freely. Evergreen and other ornamental trees, the beauty of which depends on preserving their natural form, should be pruned very little. Hence, great pains should be taken in planting and caring for these. If not ready to plant when the stock arrives, "heel it in" by placing the roots in a trench and covering them with mellow earth, well packed.

**Planting**—Make the holes large enough to admit the roots without any cramping or bending, and deep enough to bring the tree to its natural depth. The fine surface soil should be used in covering the roots, and this should be carefully worked among them. If the ground is dry it is well to pour in some water when the hole is partially filled. See that the ground is firmly and solidly packed over all parts of the roots by exerting the full weight of the planter upon it, so that there will be no opportunity for dry air or frost to enter and destroy roots deprived of the full benefit of their natural protection. Omission to pack the earth solidly is a most frequent cause of failure in planting nursery stock. Fill the holes full enough to be even with the surrounding surface after the fresh earth settles. Always remove the label when planting. If this is left until the tree is grown, the connecting wire often cuts into and destroys the tree or branch to which it may be attached. When planting dwarf trees set them low enough to cover the stock upon which they are budded, three or four inches.

**Mulching**—When trees or bushes are planted, they should be mulched or covered with a layer of coarse manure or litter from three to six inches deep for a space of say, two feet more in diameter than the extent of the roots. This keeps the earth moist and at an even temperature.

**After-Culture**—Grass should not be allowed to grow about young trees or plants. The ground should be cultivated for a space of at least a foot outside the roots. If the ground is poor it should be enriched with surface applications of manure. Pruning should be varied according to the condition of the tree and the purpose of the planter. It should be done regularly every spring before the buds swell any. In this way the removal of any large branches will be avoided.

## A Table Showing the Number of Trees or Plants to the Acre

Distance	No. of trees	Distance	No. of trees	Distance	No. of trees
1 foot apart each way	43,650	8 " " " "	680	15 " " " "	193
2 " " " "	10,890	9 " " " "	537	16 " " " "	170
3 " " " "	4,840	10 " " " "	434	17 " " " "	150
4 " " " "	2,702	11 " " " "	360	18 " " " "	134
5 " " " "	1,742	12 " " " "	302	19 " " " "	120
6 " " " "	1,210	13 " " " "	257	20 " " " "	108
7 " " " "	888	14 " " " "	222	25 " " " "	69
				30 " " " "	48

## Distances for Planting

Standard Apples.....	40 feet apart each way
Standard Pears and Strong Growing Cherries.....	20 " " " "
Duke and Morello Cherries.....	18 " " " "
Standard Plums, Peaches, Apricots and Nectarines.....	16 to 18 " " " "
Dwarf Pears, Dwarf Apples and Quinces.....	10 to 12 " " " "
Grapes.....	rows of 10 to 16 feet apart; 7 to 16 ft in rows
Currants and Gooseberries.....	4 feet apart
Raspberries and Blackberries.....	3 to 4 feet by 5 to 7 feet
Strawberries, for field culture.....	1 by 3 to 3½ feet
Strawberries, for garden culture.....	1 to 2 feet apart

**"You'll Never Regret Planting Kelly Trees"**





Picture taken at one of our Nursery Farms showing the kind of trees we grow. Our men are getting out a few trees for an order requiring early shipment. Note the sturdy appearance of the trees with their excellent root system and well-balanced tops.